

BRAZIL  
**UK PACT**



## **UK PACT – Brazil**

**Forest sector**

**Call for Proposals Q&A**

*December 2023*

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## 1. Introduction

This document compiles questions and answers from the Brazil-UK PACT Call for Proposals (CfP) on territorial and environmental management of indigenous lands (December 2023)

They are divided into 5 categories:

- [Post event communication](#)
- [Scope and focus of the CfP](#)
- [Application process](#)
- [Technical project execution](#)
- [Finance requirements](#)

## 2. Post event communication

**Q. Can the presentation be shared?**

A. The presentation and the recording of this event are available on our website at <https://www.ukpact.co.uk/brazil-uk-pact-mee-forest-sector>.

**Q. Would you share presentation slides in English?**

A. No, presentation and event recording are available in Portuguese.

## 3. Scope and focus of the CfP

**Q. What is the goal of the project?**

A. The goal is to strengthen the environmental and territorial management of Indigenous territories in Brazil.

**Q. What are the envisaged pillars?**

A. The focus will be on three pillars:

*Pillar 1 - Land Regularisation*

*Pillar 2 - Environmental and Territorial Management*

*Pillar 3 - Capacity building*

For more information, please refer to the slides from the Market Engagement Event for this Call for Proposals which was held on the 14 Dec 2023. You can access these at the following link: <https://www.ukpact.co.uk/brazil-uk-pact-mee-forest-sector>.

**Q. Does the proposal need to encompass all three pillars?**

A. To be eligible for funding, all proposals must respond to only one of the options:

Option A - Apply for all Pillars 1, 2 and 3,

Option B - Apply for Pillar 1 only,

Option C - Apply for Pillars 2 and 3 only.

**Q. When we address a pillar, do we have to include and meet all the deliverables of that pillar?**

A. Yes

**Q. Is the project exclusively focused on indigenous peoples, or will other traditional communities also be considered?**

A. The scope is focused on indigenous peoples.

**Q. Does the project need to work directly with FUNAI?**

A. Yes.

**Q. What would environmental recovery mean in Pillar 2?**

A. It means restoration of native vegetation, recovery of degraded areas.

**Q. In item 2.1, will the analysed training programs be those developed by FUNAI? Or will it be a general analysis by different institutions in Brazil??**

A. It will be an assessment of all training programs for indigenous people in territorial and environmental management in the country, conducted by public, private, civil society institutions, etc.

**Q. In activity 2.4, should this database have priority indicators? Or will the indicators be defined by the project management team?**

A. We are considering developing a prioritization model for degraded areas in Indigenous Territories (TIs) for the recovery of native vegetation. The model should consider various variables, such as ecological, socio-environmental, sociocultural, socio-economic, geographical, etc.

**Q. How many products are supposed to be managed in Roraima?**

A. Product 1.1 is expected to focus, among other states, on Roraima. There are products with national coverage, which consequently include Roraima.

## **4. Application process & requirements**

**Q. How many projects will be selected? / Will only 1 to 2 projects for each pillar be approved?**

A. We expect to select between 1 and 2 projects, depending on the application option and the selection panel's results. There will be no scope overlap in approved projects. In other words, this call will either approve a project that applied in Option A (all pillars) or approve 1 or 2 projects, covering Options B and/or C.

**Q. Can organizations that do not have direct involvement with indigenous groups apply?**

A. They can, however, they should be aware that knowledge, skills and experience of the team experiences are considered as evaluation criteria.

**Q. Non-profit organizations can be global or only from Brazil? / What do you consider as a local partner? / Can only governmental institutions participate in the selection process, or can for-profit organizations also participate? / Can the consortium have an international partner?**

A. Only non-profit organisation can apply as lead organisation. For-profit organisations can participate in the call for proposals as partners within a consortium. All consortia must have a local organization as the lead Implementing Partner. A local organization is understood as an entity operating in Brazil under a National Register of Legal Entities

(CNPJ). Other partners in the consortia do not necessarily need to be local organisations. Government agencies and/or departments are not eligible to apply either as a lead organisation or partner in a consortium.

**Q. Can government organizations be mentioned as support or agreements already established without the transfer of funds?**

A. Yes, they can be listed as partner organizations, as long as it fits within the required scope and does not involve the transfer of funds.

**Q. Can I write the proposals in English, or does it have to be in Portuguese?**

A. All communication for the program is conducted in English. Only the webinar was conducted in Portuguese, as an exception.

**Q. Considering the requirement to deliver all products within a pillar, is it possible to have a consortium of organizations responsible for specific deliveries within the pillar?**

A. Yes.

**Q. Are the three presented documents the only ones to be submitted, or should a parallel project also be submitted?**

A. Three templates must be completed when applying for this upcoming Call for Proposals:

1. *UK PACT Country Programmes Proposal Template*
2. *UK PACT Country Programmes Budget and Workplan Template*
3. *UK PACT Country Programmes Theory of Change*

**Q. Why there is an option of dividing the pillars into different proposals?**

A. To provide an opportunity for organizations that may not have the experience or partners to deliver all the pillars.

**Q. Will submissions through consortia of non-governmental institutions be accepted?**

A. Yes

**Q. Is it mandatory to have an English partner, and/or is this considered in the selection process?**

A. It is not mandatory to have an English partner. However, it is mandatory to have a Brazilian organization leading the application.

**Q. Do you prefer consortia?**

A. No, there is no preference. It is just a possibility for applicants.

**Q. Is there any mechanism to express interest and interact with potential Brazilian partners?**

A. No consortium building workshops are planned as part of this selection process.

**Q. The organization I work for implements projects in Minas Gerais, collaborating with Krenak ethnic groups. Can we still apply, even though it is not in the Amazon? / Can the proponent be based in São Paulo, for example, and operate in the regions defined in the Terms of Reference (ToR)?**

A. The Brazilian regional headquarters of the organization is not relevant to the Terms of Reference (ToR). However, each product must be carried out within the geographical scope defined by FUNAI.

**Q. Could the submission deadline be reconsidered?**

A. This upcoming Call for Proposals is planned to be launched on 9 January 2024. Proposal Submission Deadline is 19 February 2024 - 12:00 BRT / 15:00 GMT.

## 5. Technical project execution

**Q. Will the materials for analysis and review for the studies in Pillar 1 be provided by FUNAI?**

A. Regarding products related to Pillar 1, the IP, upon signing the accountable grant arrangement, can access internal documents and maps from FUNAI as support for conducting surveys and diagnostics related to the Indigenous Lands for which they are responsible.

## 6. Finance Requirements

**Q. Can the organization's overhead be included?**

A. Overheads are included in eligible costs. Profit margin, however, is not.

**Q. Explain how overhead works.**

A. There is no defined cap for indirect costs/overheads as we understand that there are different types of organisations applying with varying financial structures. However, the amount of overhead that can be funded by UK PACT should be an 'appropriate apportionment' and is calculated as the percentage of core overhead costs deemed necessary to support your organisation's ongoing business or activities. Depending on the level of overheads your organisation requires, one of the following will apply: Where overhead rates are up to 15% of direct project costs, you will indicate the percentage (%) of overheads required in the 'Overheads' tab in the Country Programmes Budget and Workplan template. No additional information will be required to verify this rate. Please note that UK PACT is an ODA programme funded by UK taxpayers and, as such, ensuring all our projects represent value for money is critical. Organisations must only apply for the actual overhead percentage (%) they need. Where organisations have an overhead rate over 15% or, because their indirect costs are higher, the 'alternative overhead' tab in the UK PACT Country Programmes budget template and workplan must be completed. Overhead rates will then be verified by the Brazil - UK PACT - Country Programmes – Green finance market engagement event (July 2023) – Compiled Q&A 5 UK PACT team based on the financial audit reports you will be required to submit as part of the due diligence process.



**Q. Is co-funding required?**

A. It is not required, but it is optional.

**Q. Will payment be made after the delivery of activities, similar to other UK PACT projects?**

A. Yes, payments are typically made in arrears based on quarterly and financial reports submitted, reviewed and approved by the Grant Manager.

**Q. Is there a possibility of transferring funds to an international organization to assist in carrying out project activities? From what I understand, the transfer of funds will be to the Brazilian lead institution. If yes, should this Brazilian institution then transfer the funds to the English organization?**

A. Yes, that is correct.

**Q. If a proposal adequately addresses all three pillars, can that organization be the sole recipient of the total indicated funding?**

A. Yes.

**Q. Will the payment be received from the UK or from Brazil? If the main contractor is the Brazilian NGO, will they pay us?**

A. The contract and payments are made between FCDO and the consortium leader. Payments between partners or between companies and/or subcontracted services are the responsibility of the leader.