

South Africa-UK PACT

Terms of Reference: climate strategy and clean energy

Project 2: Developing scenarios for climate-informed economic pathways through stakeholder dialogues

Grant value:

Up to £500,000 per project per financial year (Apr-Mar)

Project duration:

9 – 12 months, assumed to start in February 2025. The proposal must have a clear indication of the outputs and outcomes expected to be achieved in the first year.

Deadline for submission of applications:

23 October 2024, 17:00 SAST/ 15:00 UTC

Apply through Call for Proposals web page:

www.ukpact.co.uk/south-africa-cfp-climate-strategy-and-clean-energy



Revision to the TOR: Kindly note that applicants are not required to include the UCT ESG or UCT in their consortia and should not contact UCT to solicit their inputs or involvement. Applicants are also not required to budget for any the work envisaged to be undertaken by UCT. The potential involvement of UCT will be coordinated directly by UK PACT and the PCC.

The UK and South Africa have committed to work together to accelerate action on climate change while creating green jobs. To support this partnership, the UK Government is looking to extend its UK Partnering for Accelerated Climate Transitions (UK PACT) programme in South Africa with technical assistance and capacity-building projects supporting the climate strategy and clean energy sectors.

This call for proposals aims to support activities which are strategically aligned to national priorities on climate change mitigation and key policy areas identified through consultations with government counterparts.

What is South Africa-UK PACT?

UK PACT is a unique capacity-building programme. Jointly governed and funded by the UK Government's Foreign, Commonwealth and Development Office (FCDO) and the Department for Energy Security and Net Zero (DESNZ) through the UK's International Climate Finance, it works in partnership with countries with high emissions reduction potential to support them to implement and increase their ambitions for tackling climate change.

UK PACT forms a key part of the UK's technical assistance offer under the Just Energy Transition Partnership (JETP). This agreement was announced at COP26, in which the UK, alongside France, Germany, the European Union and the United States pledged US\$8.5 billion to support the Government of South Africa's plans on climate action and energy transition.



What is UK PACT already funding?

UK PACT has been partnering with South Africa since June 2020 to support the acceleration of the just transition and low-carbon economic recovery after the COVID-19 pandemic. Previous and ongoing UK PACT projects in South Africa include:

- Supporting sectoral modelling research for the evidence base South Africa used to inform its decision to submit an enhanced NDC;
- Supporting municipalities to procure the services of independent power producers;
- Assisting eThekweni municipality with designing a regional hydrogen economy strategy;
- Stimulating the growth of an embedded energy generation initiative in intermediary municipalities.

Further information on previous and ongoing projects can be found on the [South Africa-UK PACT web page](#).



What are we looking for?

As a demand-led programme, the South Africa-UK PACT Country Fund aims to align its support with the Government of South Africa's existing plans and policies. Through consultation with the Government of South Africa, UK PACT has identified key opportunities in climate strategy and policy and clean energy. We are looking to award grant funding for projects aimed at providing technical assistance and capacity-building to support a just transition.

You are currently looking at the following opportunity identified for funding within this call for proposals:

- **Project 2:** Developing scenarios for climate-informed economic pathways through stakeholder dialogues

These distinct projects have been identified as the targeted interventions for the receipt of funding. Each of these projects has a number of specific expected outputs and interventions. We welcome creativity, expansion and additional suggestions from the market, but ask that applicants ensure that their applications cover the stated interventions as a minimum to ensure eligibility of their proposals.

Terms of Reference for Project 2

Developing scenarios for climate-informed economic pathways through stakeholder dialogues

Government counterpart: The Presidential Climate Commission

This project seeks to support the Presidential Climate Commission (PCC). The project will be funded by UK PACT in support of the PCC's technical assistance requirements.

As a demand-led programme, the South Africa-UK PACT Country Fund aims to align its support with the Government of South Africa's existing plans and policies. The British High Commission Pretoria is leading government engagement for this call for proposals. The proposed project is the result of intensive consultation with the Government of South Africa. To avoid confusion with government counterparts, we therefore do not encourage applicants to have direct engagement with government on this project during the application process or prior to receiving an award.

Revision to the TOR: Kindly note that applicants are not required to include UCT in their consortia and should not contact UCT to solicit their inputs or involvement. Applicants are also not required to budget for the work envisaged to be undertaken by UCT. The potential involvement of UCT will be coordinated directly by UK PACT and the PCC.

Thematic area:

Climate strategy and policy

Project description

Background

The role of the PCC is to oversee and facilitate a just and equitable transition towards a low-emissions and climate-resilient economy. It does this by creating a social partnership around a just transition, engaging and convening a wide range of stakeholders, defining a multi-sectoral vision for a just transition, conducting analysis into climate change impacts, and monitoring progress towards mitigation and adaptation goals in light of broader development objectives.

To facilitate progress, constructive, evidence-based dialogue is needed between social partners. The process of sharing and understanding varying perspectives, understanding the development outcomes that underpin those perspectives, and co-creating development scenarios will broaden access to fact-based information and facilitate alignment on desired economic pathways.

In 2023/2024, UK PACT funded detailed modelling, analysis, and scenario development under the project “Energy Sector Decarbonisation Pathways to Meet a National Net Zero Emissions Target by 2050”, implemented by the Council for Scientific and Industrial Research (CSIR) in collaboration with the University of Cape Town Energy Systems Research Group (UCT ESG). The PCC, together with the CSIR and UCT ESG, have developed a preliminary set of decarbonisation scenarios, supported by economic modelling, that can be used to frame conversations about development pathways and options. The outputs of this project produced the fact base that will form the basis for broader social dialogue. The translation and socialisation of this data is key to enabling engagement with the material and developing co-creative, climate-informed economic pathways.

Aims and objectives

The project aims to create greater alignment between stakeholders (labour, civil society, business, government, etc.) on economic development pathways in relation to climate change. This will be enabled by bringing together fact-based research and modelling with scenario-driven narratives which incorporate stakeholder perspectives on development objectives.

The objectives of the project include:

- Building on previous UK PACT support to develop a set of accessible engagement materials that is easier for different audiences to understand than some of the existing technical academic documents;
- Mapping the range of perspectives on economic development needs and pathways, through a set of mutually agreed scenarios, and addressing stakeholder concerns and feedback, through a series of workshops with different social partners;
- Enhancing the capacity and knowledge of various audiences in relation to GHG emissions pathways and the implications for climate-informed economic development;
- Developing potential pathways and no-regret actions to be tabled with key government departments and leaders, to support policy development, and inform decision making.

Key activities:

The overarching task of the project is to develop and build consensus around scenarios for climate-informed economic pathways as an outcome of inclusive stakeholder dialogues. This will involve translating and socialising outputs from detailed modelling of net zero CO2 emission pathways for South Africa, previously funded by UK PACT.

Key project activities are expected to follow a collaborative, iterative approach, and will include:

1. Collating research and developing a set of accessible and understandable engagement tools framed for different audiences, including policy makers, academia, communities, and investors. The format of the material should lend itself to stakeholder capacity building, engagement, and broader public communication.
2. Conducting a first round of workshops and engagements through the PCC's existing convening platforms.
 - The format of the engagements will lend itself to stakeholder capacity building and alignment on pathways. The PCC's initial scenarios will be used as a basis for engagements and dialogues. These will be adapted throughout the project;
 - At these engagements, key partners will explore various climate-informed economic development scenarios and the trade-offs between different decisions. They will co-create development pathways that map out several economic and climate futures for the country. Qualitative analysis of stakeholder views will be undertaken;
 - Feedback and concerns from stakeholders may inform additional or future modelling exercises.
3. Incorporating additional modelling that may be needed to balance scenarios and respond to stakeholder feedback and questions.
 - **Revision to the TOR: Kindly note that applicants are not required to include the UCT ESG or UCT in their consortia and should not contact UCT to solicit their inputs or involvement. Applicants are also not required to budget for any work envisaged to be undertaken by UCT. The potential involvement of UCT will be coordinated directly by UK PACT and the PCC.**
4. Developing accessible communications material framed for different audiences, informed by the outcomes of earlier activities. This material, once finalised, will be used for extensive engagement with key government departments (including the DTIC, DFFE, DEE, DMRP, the Presidency, and others), and broader communication.
 - Again, the format of the new material should lend itself to stakeholder capacity building, engagement, and public communication, and alignment on pathways.

5. Conducting a second round of stakeholder engagements based on feedback.
 - At these engagements, the communications material developed will be used as a basis for discussion.
 - These engagements will focus on drawing out stakeholder perspectives on potential development objectives and pathways and will lead to the revision of scenarios developed earlier in the process.
6. Mapping and documenting stakeholder perspectives and revising scenarios.

Developing a set of 'no-regret' actions for a just transition based on project learnings to inform medium- to long-term planning.

 - This will include mapping pathways and actions against existing policy and decision-making processes to identify enablers and disablers, along with strategies to enhance alignment.
 - It will also entail drawing out recommendations for policy frameworks and sectoral emissions targets, to be discussed with relevant departments.
7. Producing a final report along with final communications material, which will be disseminated to the President, Cabinet, key government departments, and the Public.
8. Additional activities will include developing or preparing discussion pieces for presentation at COP30.

Key activities will be conducted in close collaboration with the PCC and will be governed by the PCC Net-Zero Working Group. Innovative approaches (e.g., design thinking or human centred design methodologies) which respond to the project aims and activities are welcome.

Gender Equality, Disability and Social Inclusion (GEDSI) should be mainstreamed and prioritised across all activities in line with the UK PACT GEDSI Strategy. It is crucial that all communications materials are accessible for a diverse audience, including people with disabilities, in order to effectively share information and combat misinformation. To capture diverse stakeholder perspectives, communications materials should meet the needs of a diverse audience. To identify an inclusive set of 'no-regret' actions, a wide range of stakeholders need to be meaningfully engaged, including women's rights organisations, LGBTQI+ organisations, organisations of people with disabilities, and youth groups.



Key outputs:

Several outputs will capture the narratives, knowledge, and pathways discussed. Outputs will be made public and will be disseminated to a variety of audiences. Outputs should include:

- Accessible and understandable communications material for a variety of audiences, to serve the following purposes:
 - Capacity building on climate change and economic pathways;
 - Dispelling misinformation;
 - Documenting climate-informed development scenarios and stakeholder perspectives.
- Additional sector level modelling driven by stakeholder concerns (if applicable), and translation / socialisation of the results.
- A report faithfully representing/mapping diverse stakeholder perspectives on economic development pathways.
- A report describing potential economic development pathways, highlighting no-regret actions which represent a diverse range of stakeholders, and identifying key enablers and disablers as well as alignment with policy and decision-making processes.
- A paper/discussion piece for presentation at COP30, to be developed in close collaboration with the PCC.

Envisaged outcomes and impact:

- Driving partnerships and action within climate-related networks: The PCC will rely on this project to stimulate consensus and implementation efforts towards a just transition. Outputs will be widely disseminated and will inform key decision-making platforms (including the Presidency, Cabinet, and government departments). Furthermore, the outputs will influence projects overseen by the PCC and its Commissioners with a long-term influence on the PCC's strategic direction.
- Increased capacity, knowledge and capabilities for relevant stakeholders in relation to GHG emissions pathways and their implications: Broad dissemination of fact-based, accessible, engaging content is expected to improve the capacity of key stakeholders, including government departments and organisations, to partake in longer term economic planning and make climate-informed decisions in their operations and activities.
- Driving action and investment towards reduced emissions: A set of no-regret actions, underpinned by broad stakeholder alignment on economic development pathways, is expected to provide impetus for enabling policy, provide positive market signalling, and stimulate investor confidence.

Proposed duration:

9-12 months (assumed start in February 2025)

Useful resources:

- Excerpt from the project 'Energy Sector Decarbonisation Pathways to Meet a National Net Zero Emissions Target by 2050', previously funded by UK PACT: [Executive Summary: Net Zero CO2 Emission Pathways for South Africa](#)

Important things to consider in your application:



Gender equality, disability and social inclusion (GEDSI)

All proposals must consider accessibility and inclusivity as a key action area in creating a more democratic, equitable and just transition to reduced emissions. As a result, all projects are required to mainstream GEDSI and ensure adequate expertise and resources are available throughout delivery to achieve this. Illustrative examples of potential activities include:

- Conducting a GEDSI analysis and systematically taking into account the differentiated needs, knowledge, experiences, and priorities of women, youth, and historically disadvantaged and other marginalised groups in all project activities.
- Contributing to improved evidence and policymaking to tackle energy poverty and increase energy security in South Africa.
- Conducting enhanced needs assessments and meaningfully engaging with civil society groups, including women's rights organisations and organisations of people with disabilities, to better understand energy and employment needs and opportunities.
- Ensuring that the development of a green economy is built on inclusive supply chains, removing barriers faced by small businesses, marginalised groups, and those working in sectors which may shrink over time (e.g., fossil fuels).
- Facilitating increased engagement of women, youth, poor households, people with disabilities, and historically disadvantaged and other marginalised groups in decision-making, public consultation, and participatory planning.
- Increasing the integration of GEDSI-considerations in policies, regulation, and planning processes and/ or improved implementation of these.

We will score all projects using GEDSI selection criteria to ensure that projects seek to understand and address the needs and vulnerabilities of women and marginalised groups. All proposals are required to:

- Consider the key differences in the ways that local communities, youth, women, lower-income households, marginalised groups, and people with disabilities access and use energy and contribute to the just transition. Key issues may include those of affordability, accessibility, safety, and representation.
- Identify specific outputs that would address some of the issues faced and integrate these activities through the project.
- Ensure that the project's monitoring and results framework explicitly states how GEDSI outcomes will be achieved through the project's outputs.
- To reflect FCDO's commitment to the localisation of delivery, additional consideration will be given to consortia which include local organisations, Level 1 & 2 B-BBEE contributors, women-owned entities, youth-owned entities and entities owned by people with disabilities.

Applicants are encouraged to review UK PACT's GEDSI Guidance when developing their proposals.



Budget and funding availability

Each proposal will be assessed independently. We will support projects with grants valued up to £500,000 per financial year (UK financial year, April – March). This value increases for projects longer than 12 months (i.e., the grant value for two years would be up to £1,000,000). All projects are assumed to have a start date in February 2025. The projects must have a clear indication of the outputs and outcomes expected to be achieved in the first year, as well as in each subsequent year of implementation.

Proposals can be submitted for more than one project however, separate applications should be prepared for each project.



Government engagement

The British High Commission Pretoria is leading government engagement for this call for proposals. The projects stated above are the result of intensive consultation with the Government of South Africa. To avoid confusion with government counterparts, we therefore do not encourage applicants to have direct engagement with government on these projects during the bidding process or prior to receiving an award.

As a demand-led programme, the South Africa-UK PACT Country Fund aims to align its support with the Government of South Africa's existing plans and policies surrounding a just transition. Applicants are advised to refer to these references, which include:

- [Excerpt from the project 'Energy Sector Decarbonisation Pathways to meet a National Net-Zero emissions target by 2050', previously funded by UK PACT: Executive Summary: Net-Zero CO2 Emission Pathways for South Africa](#)
- [Just Energy Transition Partnership](#)
- [Climate Change Act 22 of 2024](#)
- [Electricity Regulation Amendment Act 38 of 2024](#)



What is the timeline for selection?

Stage	Date
1. Terms of Reference (ToR) and application process launched	11 Sep 2024
2. Deadline for submitting clarification questions	4 Oct 2024
3. Publication of answers to clarification questions will take place every 2 weeks, starting 2 weeks after the CfP is launched. Consolidated clarifications will be published on the CfP web page. Kindly note that clarification questions will not be answered by email.	27 Sep 2024 4 Oct 2024 11 Oct 2024
4. Deadline for submission of application	23 Oct 2024
5. Applicants notified	Week of 18 Nov
6. Due diligence, co-creation and grant signing	Nov 2024 - Feb 2025
7. Projects start	Feb 2025





Application guidance

Projects will be selected through a **one-stage** open and competitive Call for Proposals. Applicants should read the **Terms of Reference** and **Applicant Handbook** to understand what is required to submit a strong proposal for this call.

The following documents form your application pack, they must be downloaded and completed in English. You may **then** fill in the form linked under the 'How to apply' section of the respective project, on the CfP web page. **After** submitting this form, you will receive an email containing a link to upload your application pack.

- **Project proposal template** - please ensure that you populate the proposal template as fully as possible, to avoid submitting an incomplete application.
- **Budget and workplan template** - all proposals must include an inception phase of one month in the workplan, during which time any necessary engagements with the Government of South Africa will be carried out, deliverables confirmed and theory of change finalised. At the end of this period a revised workplan may be required.
- **Project Theory of Change form**
- **Project risk and issue register template**

Additional supporting documentation may be submitted, such as CVs of key staff.

Application submission process

Step 1:

Visit the respective UK PACT Call for Proposals web page.

Step 2:

Download the application pack

Step 3:

Fill out the application pack

Step 4:

Submit the form linked on the CfP page under the respective project

Step 5:

Upload the completed application pack to the link sent via email (upon the completion of Step 4)

	Eligibility criteria
Applicant	<ul style="list-style-type: none"> • We invite all organisations with relevant experience in delivering technical assistance and capacity-building projects. This could be think-tanks, consultancies, academic institutions, community organisations, NGOs, professional associations, or any similar organisations that have the knowledge, skills and experience to deliver an eligible project. • Proposals from private sector entities are welcomed, noting however that profit cannot be funded through grant funding and projects must be submitted on a not-for-profit basis. Companies are encouraged to refer to the Applicant Handbook and Implementing Partner Handbook for clarity on eligible costs. • Government agencies and Government departments are not eligible to receive UK PACT funding, either as a lead organisation or partner in a consortium. This includes state-owned enterprises. • We encourage consortia to apply.
Project	<ul style="list-style-type: none"> • Proposals can be submitted for more than one project, but a consortium cannot apply more than once to the same project. • Budgets must not include tangible assets or capital expenditure.
Application	<ul style="list-style-type: none"> • All applications must be coherent and legible. • All relevant sections must be completed. • Applications must be submitted in English.

What are the selection criteria?

Area	Heading	Criteria description	Weighting
Technical (70%)	Impact	The applicant clearly articulates how the project will specifically help the counterpart achieve and accelerate their goals of achieving carbon emissions reductions in relevant sectors. The applicant provides a clear impact pathway showing how their outputs will lead to the outcomes required for transformational change and identifies opportunities for replication / scaling up of activities.	15
	Project description, methodology and workplan	The applicant clearly articulates how the project responds to the terms of reference, plans to deliver the expected outputs and lays out a project plan which includes a description of the project, activities, workplan, and stakeholder engagement plan. The applicant provides a convincing rationale for the ability of the project to deliver outcomes.	25
	Gender equality, disability and social inclusion - GEDSI	The applicant clearly identifies how the project will seek to understand and address the needs and vulnerabilities of women and marginalised groups. The proposal has considered the key differences in the way that local communities, men, women, lower-income households, marginalised groups and people with disabilities are impacted by a just transition. The proposal has successfully mainstreamed GEDSI in their project and identified specific outputs that would lead to desired GEDSI outcomes.	15
	Knowledge, skills, experience, and team structure	<p>The proposed project team has relevant knowledge and experience in the subject area and has the skills in place to deliver the project. This includes knowledge, skills and experience in the specific thematic area the proposal responds to, technical assistance/capacity building, and public sector project implementation. The core skills, experience and knowledge required to deliver all elements of the project that have been outlined (including project management, monitoring and evaluation, and GEDSI mainstreaming) are covered and the team is well structured and available to mobilise quickly.</p> <p>To ensure effective knowledge transfer and capacity building, applicants must demonstrate a strong understanding of South African priorities and delivery context, as well as bringing relevant expertise required.</p> <p>Additional consideration will be given to consortia which include local organisations, Level 1 & 2 B-BBEE contributors, women-owned entities, youth-owned entities, and entities owned by people with disabilities.</p>	15

What are the selection criteria?

Area	Heading	Criteria description	Weighting
Project Management (15%)	Project management	The proposal outlines a clear plan for mobilising the project quickly and effectively. There are robust project management mechanisms to ensure activities stay on track and deliver project results. The applicant provides a clear plan for managing consortia where applicable.	10
		The applicant has clearly outlined the key risks associated with delivery with clear plans for mitigating these and an understanding of the likelihood and impact of each. This includes impacts on marginalised/indigenous groups and changing political and security contexts.	5
	Environmental sustainability	The applicant has outlined a robust approach to minimising any negative impact on the environment due to this project. For example, through minimising travel, tracking emissions, implementing environmental policies, carbon off-setting etc.	Y/N
Financial (15%)	Budget	The budget is clearly linked to the activities and outputs outlined, with appropriate allocation of time and resources, and costs that appear reasonable for the activities proposed, including sufficient allocation for project management, reporting and data collection to allow for close coordination with UK PACT.	10
	Value for money	The application provides confidence that the project will represent good value for money, including FCDO's Four Es (economy, efficiency, effectiveness, and equity). The Four Es are detailed in the Applicant Handbook.	5

How do we score each criterion?

Score	
5 (Excellent)	Demonstrates an expert understanding of the project and proposes excellent and accurate solutions which address all requirements, and which are innovative where appropriate. Responses are excellently tailored to the context in all aspects. The level of detail and quality of information provides the highest degree of confidence in the ability to deliver.
4 (Very Good)	Demonstrates a very good understanding of the topic relating to delivery of the project. Responses are relevantly tailored to the context in the majority of aspects and build very well on the solutions. There is sufficient detail and quality of information to give a strong level of confidence that they will deliver.
3 (Good)	Demonstrates a good understanding of the topic relating to the delivery of the project. Responses are reasonably tailored to the context for many of the aspects. There is a good level of detail and quality to give a good level of confidence that they will deliver.
2 (Satisfactory)	Demonstrates a satisfactory understanding of the topic relating to delivery of the project. Some appetite to tailor to context where required. Provides a limited level of detail and the quality of information provided gives only some level of confidence that they will be able to deliver satisfactorily.
1 (Unsatisfactory)	Demonstrates a poor understanding of the topic relating to delivery of the project. Poor tailoring to the context where this is required. Generally, an unsatisfactory and a low level of quality information and detail, leading to a low level of confidence that they will deliver.
0 (Fail)	Failure to address the material requirements of the project. No tailoring of responses to meet the context. No quality responses providing no confidence that they will deliver.



What to do if you have questions?

Applicants should read these terms of reference in conjunction with the Applicant Handbook for full details of how to apply. Further questions on the scope of this call for proposals can be addressed to: southafrica@ukpact.co.uk.

Clarification questions will be accepted until **17:00 SAST (15:00 UTC) on 4 October 2024** and answers will be published on the South Africa-UK PACT Call for Proposals web page.

Relevant documents

- CfP Terms of Reference
- Project proposal template
- Budget and workplan template
- Project Theory of Change form
- Project risk and issue register template
- Applicant handbook
- UK PACT's GEDSI Guidance
- Risk management guide for applicants

These will be available on the Call for Proposals web page when you apply.

UK PACT

UK Partnering for Accelerated Climate Transitions (UK PACT) is a programme funded by the UK Government. UK PACT supports countries that strive to overcome barriers to clean growth and have high emissions reduction potential to accelerate their climate change mitigation efforts.
