

This document compiles clarification questions and answers received through our email Kenya@ukpact.co.uk in relation to the live Energy sector call for proposal. The deadline for submitting clarification questions was 15th January 2025. The final publication of clarification questions and answers received will be on 20th January 2025.

Project-specific questions relating to Thematic Areas: Clean Cooking, Integrated National Energy Planning & Off-grid solutions

<p>Project 1</p> <p>In line with Project 1 of your call, Enhancing local manufacturing and energy crop cultivation for clean cooking supply chains, it is unclear whether you will be supporting organizations such as Giraffe Bioenergy to provide technical assistance and capacity-building to support clean energy transition to the government and partners or if you would be supporting such organizations to strengthen their own capacity as local manufacturers in the clean cooking sector to design, produce, and meet quality standards for clean cooking to meet both domestic and international market demands.</p>	<p>Support for projects under this theme is expected to focus on strengthening the capacity of local manufacturers in the clean cooking sector in line with government ambitions as set out in the Kenya National Clean Transition Strategy (KNCTS) and other related policies and strategies.</p>
<p>Project 3</p> <p>Please clarify on the 5 county names for which county energy plans have to be developed.</p>	<p>Applicants are free to propose any target counties for CEP development, with justification of their viability for this activity, and an illustration of county government commitment to take up the planning process and implementation thereafter. There should be a clear link to the requirements of the terms of reference with justification on how the new county has high mitigation potential and provide good value for money.</p>
<p>Project 3</p> <p>Kenya national IEP framework details the county energy plan contents. Please clarify whether the resources assessments to be done and data to be collected shall be facilitated by MoE and other energy service providers as mentioned in the framework. We understand that the resource assessment briefs provided by MoE alone is sufficient to inform the relevant write ups in county energy plans. Please confirm.</p>	<p>The INEP framework outlines the parameters for resource assessments in Chapter 2 of the County Energy Plan (CEP). The consultant is expected to take the lead in collecting all necessary data to meet the requirements of this chapter including data from County Governments and relevant stakeholders. Additionally, the consultant should collaborate closely with the Ministry of Energy and Petroleum (MoEP) to access any information that falls under the National Government's purview.</p>

<p>Energy resource assessment if to be done by the consultant shall not be mandatorily undertaken through any proprietary tools/software. Any national/county level exercise done and available with stakeholders can be used. Please confirm.</p>	<p>The resource assessment will require a hybrid approach, considering the variety of resources that need to be evaluated. While proprietary tools or software are not mandatory, the consultant is encouraged to leverage available national and/or county-level data and exercises conducted by stakeholders to complement the assessment process</p>
<p>Project 4</p> <p>Will the call explore partnerships with other projects implemented in targeted Geographical areas, i.e., Kosap?</p>	<p>UK PACT is cognizant of work being carried out in the Energy sector by government and other development partners. Applicants are expected to demonstrate how their proposed interventions fit into the larger landscape of projects and provide additional benefits rather than duplicate efforts, with synergies encouraged where possible.</p>
<p>Project 4</p> <p>Can we target beneficiaries already working in ODA projects in the area? If yes, What methodology will be used to discount the attribution of results?</p>	<p>Proposed interventions can target areas with other ODA live projects, provided they have strong demonstrated value addition in terms of outcomes, rather than replicating ongoing work. For programme level indicators, UK PACT follows the International Climate Finance guidance on additionality and attribution: https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1139387/Supplementary-Guidance-to-ICF-Results-Methodology-Notes-Additionality-and-Attribution.pdf. Note that for TA KPIs a contribution approach is used rather than trying to calculate attribution.</p>
<p>Project 4</p> <p>Of the Underserved counties, which core counties are the donors keen on?</p>	<p>Applicants are free to propose any target counties for this intervention, with justification of their viability for this activity, and an illustration of county government commitment to take up the planning process and implementation thereafter. There should be a clear link to the requirements of the terms of reference with justification on how the new county has high mitigation potential and provide good value for money.</p>
<p>Project 4</p> <p>The project targets last-mile entrepreneurs in marginalized communities. Will they be expected to demonstrate the capacity to sell renewable energy products and report products sold during the period scope.</p>	<p>This will depend on the proposed success indicators for the project. The indicators proposed to monitor and measure progress against each of the output, intermediate outcome, outcome and impact results may include capacity to sell or finance leveraged to scale their businesses.</p> <p>During the co-creation phase, these indicators may be refined to ensure they align with the UK PACT results framework.</p>
<p>Project 4</p> <p>How will beneficiaries (e.g., women, youth, persons with disabilities) be identified and selected? Is this left for the applicant to choose? And the minimum number of beneficiaries per target group.</p>	<p>Identification and number of beneficiaries is to be determined by applicants. It is expected that this will be representative, taking into account gender, age and disability status, and will present value for money in terms of the scope of intervention against the number of beneficiaries reached.</p>

<p>Project 4</p> <p>How will the workshops and training sessions be structured (duration, frequency, delivery method)? Is this left for the applicant to decide?</p>	<p>Structuring of workshops and training sessions is to be determined by applicants. It is important that the proposed activities present value for money in terms of the scope and anticipated outcomes as outlined in the terms of reference.</p>
<p>Project 4</p> <p>Are there specific partners identified for developing or delivering the training curriculum and the standards to be followed, i.e., NITA Approvals, Engineering Board of Kenya, EPRA regulations on technicians licensing?</p>	<p>Identification and engagement with partners related to the training curriculum is determined by applicants.</p>
<p>Project 4</p> <p>What role will local governments, NGOs, and private sector actors play in the project?</p>	<p>The local governments are key our counterparts in project delivery. Counterparts play a critical role in project implementation, often serving as local champions who bring essential context, insights, and connections. They work alongside the project teams to achieve shared goals, such as policy development, capacity building, skills enhanced, etc. ensuring that projects are effectively adapted to local conditions and needs.</p> <p>NGO's and Private Sector actors are our key stakeholders. They can include those who are directly involved, those who can influence the outputs and outcomes, and those who are impacted by the results of the project. Effective stakeholder engagement involves identifying, prioritizing, and engaging with these groups to ensure that their views are considered in decision-making processes.</p>
<p>Project 4</p> <p>Are there any partnerships with financial institutions to provide micro-loans or grants? Or is AECF expected to leverage its network to achieve the linkages?</p>	<p>Applicants are encouraged to leverage their networks to avail linkages with financial institutions for provision of financing to project target beneficiaries.</p>
<p>Project 4</p> <p>What metrics will be used to evaluate success (e.g., energy adoption rates, number of jobs created due to business growth)?</p>	<p>The project will be evaluated against the proposed relevant performance indicators. The indicators proposed to monitor and measure progress against each of the output, intermediate outcome, outcome and impact results may include energy adoption rates, number of jobs created etc.</p> <p>During the co-creation phase, these indicators may be refined to ensure they align with the UK PACT results framework.</p>
<p>Project 5</p> <p>As we know that Project 5: Accelerating Rural and Urban electrification with innovative energy technologies has two components i.e, Component-1: National Government Support and Component -2: County and community level support, seeking clarification on following points: Whether the firm can submit two separate proposals for both the said components? OR</p>	<p>We expect a single proposal for Project 5 covering both components.</p>

<p>Firm has to submit a single proposal including two stages, one for business model development and second to extend the support to county and community in baseline and capacity building/ knowledge transfer.</p>	
<p>Project 5</p> <p>Please indicate if the program has any preferred/ targeted counties/ communities for implementation of Project 5, if so, please share the list for further strategies our planning in proposal.</p>	<p>Applicants are free to propose any target counties for this intervention, with justification of their viability for this activity, and an illustration of county government commitment to take up the planning process and implementation thereafter. There should be a clear link to the requirements of the terms of reference with justification on how the new county has high mitigation potential and provide good value for money.</p>
<p>Project 5</p> <p>We understand that local country / community / government department shall be responsible for inviting the participants to the proposed workshops, considering their local geographical presence. Please clarify whether our understanding is correct? If not, please provide suitable clarification.</p>	<p>Identification, engagement and invitation to workshop participation is the responsibility of the implementing partner. We expect the IP to work collaboratively with relevant counterparts and key stakeholders.</p>
<p>Project 5</p> <p>Please clarify whether the consultant/ project team would be required to design the Feed-in-Tariff (FiT) for all such off-grid project components also please clarify whether assistance of consultant is also required towards formulating the tariff regulations, which will thereby result in designing and implementing of FiT.</p>	<p>The responsibility for designing the Feed-in-Tariff (FiT) system for off-grid project components primarily rests with the Ministry of Energy, typically carried out upon recommendation from the relevant agencies, ie the Energy and Petroleum Regulatory Authority (EPRA). The Ministry makes regulations necessary for administering and implementing the FiT system. These regulations may include technical and operational requirements for grid connection, the duration of FiT approval, the tariff rates, and priority purchasing by distribution licensees. This project involves working closely with the Ministry of Energy and EPRA to ensure compliance with any established guidelines, capacity building and/or to propose recommendations, especially if there are particular site-specific considerations and propose a review of the existing policies and regulations through stakeholder engagement.</p>
<p>Project 5</p> <p>Whether there will be any limitation on the number of participants to be considered/ counted, if so, what would be the minimum number?</p>	<p>There is no limitation on the number of participants (assuming participants for a workshop). It is important that the participants for workshops are critical and will provide rich insights into the project activities. The workshop cost should also represent value for money.</p>
<p>Project 5</p> <p>We understand that there is no limitation on number of resources including their qualification and experience to be proposed in each project. But we equally understand that resources should be compatible with qualification and experience to implement the project successful on ground. Please clarify whether our</p>	<p>The preferred number of experts, their qualification and years of experience will be determined by the applicant.</p> <p>Value for money is a large part of the assessment criteria for UK PACT projects. There will be an expectation for organisations to be transparent in the way they have constructed budgets and to be able to demonstrate how they are offering good value for money. UK PACT will expect that day rates are benchmarked and that this benchmarking can be evidenced to determine that day rates are in line with market rates and are competitive. UK PACT also carries out benchmarking exercises internally to assess whether the rates included for personnel are reasonable and offer good value for money for a particular organisation type, sector or location.</p>

understanding is correct? If not please indicate if you have any preferred number of experts, their qualification and years of experience and any other details?

Project 5

We understand that business model development is pertaining to the market business development, which will enable communities to have wider, economical and sustainable market linkages? Please clarify whether our understanding is correct? If not, please provide further clarification.

Business model development is wide (Value proposition, identifying customer base, cost structure and market business development can be part of the proposed training.

We expect the consultants to develop a comprehensive methodology for achieving key aspects of business model development, ensuring that the training program equips participants with the practical tools and knowledge to successfully establish and grow their renewable energy enterprises

Eligibility criteria

For eligibility and consortium requirements, what are the weighting factors across different thematic areas?

Project will be evaluated as per the eligibility checker and how it responds to the strategic priorities outlined in the terms of reference.

Where a consortium is proposed, a lead organisation must be nominated. The lead organisation will form the main point of contact for the project and will hold the grant agreement with UK PACT. We will consider the strengths and capability of the consortium partners to meet project deliverables as per the received proposal.

We welcome applications from consortia consisting of eligible organisations only.

Application guidance: proposal, workplan, budget, theory of change, and risk register

Section 2. of the proposal 'intervention area'. It requests we select with an 'X' the area(s) of intervention that best align with our project (image below). But there are no options to put an X next to. Am I right in assuming this section is simply asking the thematic/project area we are applying to (i.e. project 1 or project 2 etc.)?

2. Intervention area

Select with an X the area(s) of intervention that best align with your project.

Under this call for proposal, we have 5 Intervention/Thematic areas below. Please specify which Intervention/Thematic area your project is responding to:

1. Project 1-Enhancing local manufacturing and energy crop cultivation for clean cooking supply chains -Thematic area-Clean cooking
2. Project 2-Accelerating clean cooking adoption: A data-driven approach and capacity building -Thematic area-Clean cooking
3. Project 3-Technical Support for Integrated Energy Planning-Thematic area-Integrated national energy planning
4. Project 4-Fostering clean energy entrepreneurship: A youth focused approach-Thematic area-Off-grid solutions
5. Project 5-Accelerating Rural and Urban electrification with innovative energy technologies-Thematic area-Off grid solutions

What qualifies as "exceptional circumstances" for budgets

UK PACT is funded by UK taxpayers through the UK's Official Development Assistance (ODA) budget and there is therefore an extremely strong focus on value for money. Proposals will

exceeding the stated limit of £500,000 per financial year or £1,500,000 for the entire project duration?	be assessed on the extent to which there are strong plans in place to deliver the project results efficiently, effectively and equitably.
Are there any restrictions on subcontracting to third parties?	Subcontractors need to meet minimum Due Diligence Requirements. Refer to the Applicants handbook for more information.
Can the grant be used for goods purchase to subsidise the cost of the assets for entrepreneurs?	This is a technical assistance programme and does not invest in capital expenditure. Therefore, these costs are ineligible.
Are there specific guidelines on tangible assets or capital expenditure allowed, and does this include equipment leasing?	Please refer to the Applicants handbook here for more information on ineligible cost.
Can the grant be used to fund WHH to deliver support services for entrepreneurs and monitoring, evaluation and learning activities?	Yes, this cost is eligible.
How often will progress reports be required, and what format should they follow?	During delivery, reporting on and submitting of evidence for completed/ achieved outputs, intermediate outcomes and outcomes will be done on a quarterly basis, using the UK PACT templates to be provided at the inception phase.
What will the Grant disbursement schedule be?	Disbursement is made as per the Disbursement schedule developed during co-creation stage. The Disbursement schedule will be embedded in the grant agreement. Disbursements will be made in GBP (£). Applicants should ensure they are able to receive payment in GBP.
I am assisting a team at the University of Oxford in an application to the Clean energy transition call. As an academic institution we are unable to use the methodology provided in the application Project Budget and Workplan template to calculate overheads. Can you please advise on an appropriate alternative method of calculating overheads for academic institutions.	Universities can use TRAC method to calculate overheads and provide details in the note sections
Confirm whether the rates given per resource in "Eligible Cost Guidance" sheet of Budget and workplan is the ceiling limit (man-day rate).	Yes. Due to the vast variety of types of organisations that will be applying to UK PACT, we have provided indicative ranges for personnel rates with caps on the upper limit. The ranges can be found on the 'Eligible Costs' tab in the Budget and Workplan template.
Confirm whether supporting documents to prove the man day rates for proposed resources are to be submitted. Please clarify on the nature of such documents if required.	At the application stage, we will not require any supporting documents to prove daily rates. However, value for money is a large part of the assessment criteria for UK PACT projects. There will be an expectation for organisations to be transparent in the way they have constructed budgets and to be able to demonstrate how they are offering good value for money. UK PACT will expect that day rates are benchmarked and that this benchmarking can be evidenced to determine that day rates are in line with market rates and are competitive. UK PACT also carries out benchmarking exercises internally to assess whether the rates included for personnel are reasonable and offer good value for money for a particular organisation type, sector or location.

<p>Please confirm whether there is a restriction on the number of partners in the consortium.</p>	<p>It is up to the lead organisation to select suitable number of partners in a consortium.</p> <p>Lead organisations will be expected to have appropriate consortium agreements in place with any consortium partners at the start of the project and this will be a key condition for grant signing to proceed. The consortium agreement must detail the requirements and liabilities of the consortium partner(s) and should reflect the terms of the lead organisation's Grant Agreement with UK PACT</p>
<p>Are there expectations for co-financing or private-sector investment?</p>	<p>Co-financing is welcome but not mandatory for this application. If any co-financing is included in the proposed intervention, it is necessary to be clear on which elements of the activities will be funded by UK PACT.</p>
<p>Will there be a mechanism for monitoring and evaluating the project's impact beyond its initial implementation? Can AECF add a monitoring and evaluation framework?</p> <p>How long will the post-monitoring period be?</p>	<p>Applicants are encouraged to include a monitoring and evaluation framework in line with the project Theory of Change. UK PACT as a programme makes efforts to continue post-implementation monitoring of outcomes and impact to support learning and programmatic results reporting, including through the commissioning of external evaluations.</p>
<p>Timelines, communication and contacts</p>	
<p>It is also requested to kindly grant an extension of at least 20 working days for the submission of proposal.</p>	<p>The deadline for application cannot be extended.</p>