

# Kenya-UK PACT: Clean Energy Transition

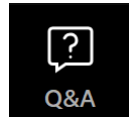
---

Market Engagement Webinar

5 December 2024

# Agenda

---

- 01** 14:00 (EAT)  
Welcome and introduction to UK PACT
- 02** 14:15  
Kenya-UK PACT – Call for Proposals
- 03** 14:45  
Application process and requirements
- 04** 15:05  
Q&A 
- 05** 15:25  
Wrap-up and next steps

# 01

## **Welcoming remarks**



**TBC**

*Ministry of Energy & Petroleum, Kenya*

# Introduction to UK PACT

---

**Fiona Muir**

*Africa Team Leader, UK PACT  
Energy, Climate and Environment  
Directorate*

# UK PACT: Partnering for Accelerated Climate Transitions

---

UK PACT (Partnering for Accelerated Climate Transitions) is a unique capacity-building programme.

The programme is jointly governed and funded by the UK Government's **Foreign, Commonwealth and Development Office (FCDO)** and the **Department for Energy Security and Net Zero (DESNZ)** through the **UK's International Climate Finance**

UK PACT works in partnership with countries with high emissions reduction potential to support them to implement and increase their ambitions for tackling climate change

# UK PACT: Partnering for Accelerated Climate Transitions

---

UK PACT delivers impact through a combination of **grant funding for longer term capacity-building projects** and the **rapid mobilisation of short-term expertise for expert deployment opportunities**.

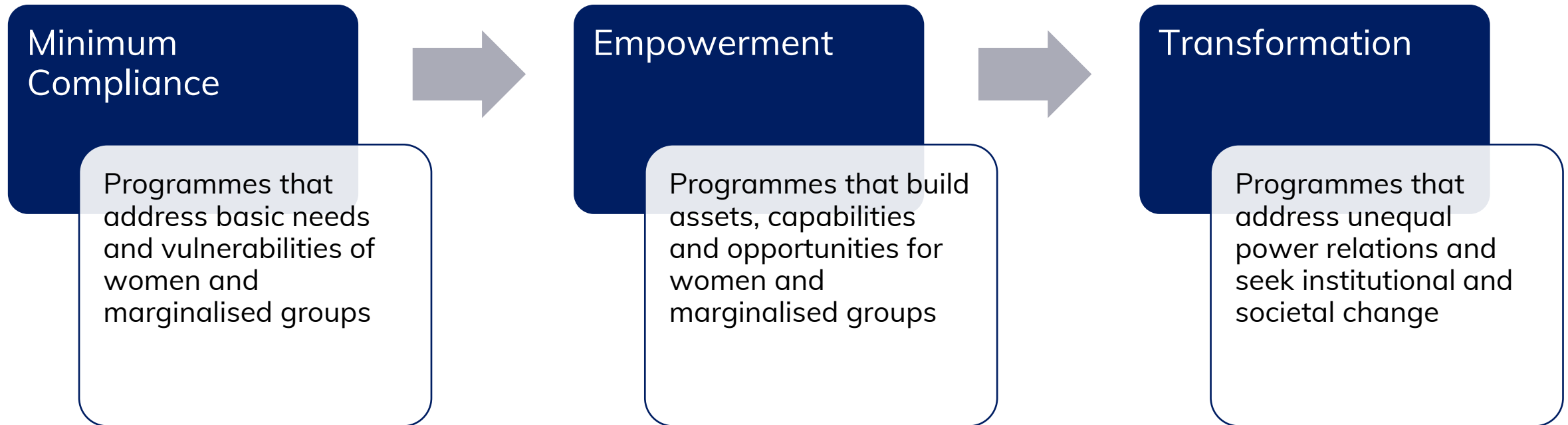
Capacity building activities must be delivered according to the key principles of effective technical assistance:



# Supporting an inclusive transition

## Gender Equality, Disability and Social Inclusion (GEDSI)

UK PACT seeks to increase ambition on **inclusion** and **gender equality** and shift the approach from minimum compliance towards empowerment and transformation



To achieve these objectives, GEDSI considerations are mainstreamed across the programme and built into its outputs accordingly

# Kenya-UK PACT Country Programme

UK PACT forms a key part of the UK- Kenya Strategic Partnership, aimed at accelerating action on climate change .

This agreement was announced in 2020, with commitment by the UK and Kenya to demonstrate global leadership on climate and environmental issues by deploying expertise on climate finance, resilience and adaptation, renewable energy, biodiversity, and science and technology; creating green jobs; and facilitating peer learning.

UK PACT has been partnering with Kenya since July 2021 to support the acceleration of the just transition and a low-carbon economic recovery after the COVID-19 pandemic. According to recent estimates, without further action, Kenya's emissions from energy sector could rise from around 20 Mt CO<sub>2</sub>e in 2021 to around 130 Mt in 2050. The government has developed an ambitious plan to decarbonize the energy sector and achieve net zero emissions by 2050.



To date, UK PACT has supported several key policy and planning tools in support of Kenya's clean energy transition, with a focus on government demand to:

- ✓ Accelerate the development of county energy plans (CEPs)
- ✓ Improve integrated national and county energy planning.
- ✓ Expand mini-grid and off-grid technologies and generation.
- ✓ Drive the transition to clean cooking.



# 02

## **Kenya-UK PACT Call for Proposals**

---

**Bhavesh Bakrania**

Country Lead, UK PACT Kenya

## UK in Kenya: building capacity for a just transition

---

- As a demand-led programme, the Kenya-UK PACT Country Fund aims to align its support with the Government of Kenya's existing plans and policies.
- We have identified key government departments responsible for the delivery of critical components of enhanced energy planning and increased access to clean energy, who will be the key counterparts for technical assistance and capacity building activities.

**Following engagement with the Kenyan Government, UK PACT is launching a call for proposals in for projects across four thematic areas:**

- **Clean cooking**
- **Integrated energy planning**
- **Off-grid solutions**

# We are asking for proposals across three areas of support

---

## 1

**Clean cooking** – Technical assistance to support:

- Enhancement of local manufacturing and energy crop cultivation for clean cooking supply chains
- Acceleration of clean cooking adoption through data driven approaches and capacity building

## 2

**Integrated national energy planning** – Technical assistance to support:

- Strengthening of institutional capacity for sustainable energy planning in Kenya
- Integrated energy planning

## 3

**Off-grid solutions** – Technical assistance to support:

- Fostering of clean energy entrepreneurship through a youth focused approach
- Acceleration of rural and urban electrification with innovative energy technologies

# Project 1

Key government counterpart: Ministry of Energy and Petroleum (MoEP)

## 1

**Clean cooking** – Enhancement of local manufacturing and energy crop cultivation for clean cooking supply chains.

The primary objectives of the project are to strengthen the capacity of local manufacturers in the clean cooking sector to design, produce and meet quality standards for clean cooking appliances that meet both domestic and international market demands; and stimulate market demand for clean cooking appliances and energy crops while facilitating trade linkages to support the growth of the sector. By reducing emissions through clean cooking solutions, it drives sustainable supply chain development and creates economic opportunities.

Key activities will include:

- Baseline studies on local manufacturers in the sector and on local fuel production to establish current status and gaps
- Hands-on training on technical skills, financing, business development, and international standards for clean cooking appliances
- Comprehensive market assessments to identify demand for clean cooking appliances and energy crops
- Supporting local producers in developing efficient supply chains by mapping and strengthening market linkages

## Project 2

Key government counterpart: Ministry of Energy and Petroleum (MoEP) and County Governments

# 2

**Clean cooking – Accelerating clean cooking adoption: A data-driven approach and capacity building.**

The primary objective of the project is to strengthen policy frameworks, enhance data-driven decision-making, and build the capacity of county governments and local stakeholders to implement clean cooking solutions effectively while ensuring inclusivity through Gender, Equality, Disability, and Social Inclusion (GEDSI) principles. The project supports stakeholders in reducing emissions, improving health, and fostering inclusive economic opportunities for marginalized groups.

Key activities will include:

- Design standardized data collection framework for clean cooking at county level
- Conduct comprehensive cooking baseline studies
- Training of county officials on clean cooking solutions, relevant policy and regulatory frameworks and financing mechanisms
- Development of County Clean Cooking Transition Policies and implementation guidelines

## Project 3

### Key government counterpart: Ministry of Energy and Petroleum (MoEP) and County Governments

# 3

#### **Integrated national energy planning – Technical Support for Integrated Energy Planning.**

The project aims to strengthen institutional capacity for sustainable energy planning by supporting the development of comprehensive county energy plans, policies, and implementation strategies. It enhances technical expertise through training in energy modeling tools and the establishment of a centralized data management system, enabling data-driven decision-making. By creating resource mobilization plans and investment prospectuses, it equips counties to attract investments and implement sustainable energy solutions effectively, addressing the expressed needs of stakeholders.

Key activities will include:

- Development of Comprehensive County Energy Plans and County Energy Policies
- Formulation of Implementation Strategies, Resource Mobilization Plans and Investment Prospectuses
- Capacity Building for County Energy Teams on policy formulation, budgeting, carbon markets, energy modelling tools etc.
- Support counties to develop CEPs and related implementation plans and strategies
- Support counties that have CEPs to develop related implementation plans and strategies

## Project 4

Key government counterparts: Ministry of Energy and Petroleum (MoEP), Rural Electrification & Renewable Energy Corporation (REREC)

# 4

**Off grid solutions – Fostering clean energy entrepreneurship: A youth focused approach.**

The project aims to empower young people to become leaders in the clean energy revolution, driving positive change for both the environment and the economy. The project will encourage innovation and the development of cutting-edge clean energy technologies, driving technological advancements in the sector. The next generation of innovators and entrepreneurs holds the key to unlocking sustainable energy solutions.

Key activities will include:

- Workshops and seminars to introduce basics of clean energy technologies, and entrepreneurship
- Hands-on training on installation, maintenance, and repair of renewable energy systems
- Facilitate access to financing options to trainees to help them launch and scale their businesses
- Support market linkages between entrepreneurs, customers, suppliers and investors
- Support entrepreneurs to develop comprehensive business plans for their clean energy ventures
- Develop comprehensive curriculum on renewable energy technologies, business planning, financial management, marketing and legal compliance

## Project 5

---

**Key government counterparts: Ministry of Energy and Petroleum (MoEP), Rural Electrification & Renewable Energy Corporation (REREC), Energy & Petroleum Regulatory Authority (EPRA), Kenya Power and Lighting Company (KPLC)**

# 5

**Off grid solutions – Accelerating Rural and Urban electrification with innovative energy technologies.**

The project aims to bridge innovative energy technologies with national policy goals. It is designed to address the growing need for renewable energy solutions in off-grid areas and communities that lack reliable access to electricity subsequently reducing reliance on fossil fuels.

Key activities will include:

- Capacity building for key institutions to support policy implementation and technical expertise including in energy actions and FiT, integration of off-grid systems, smart mini-grid technologies etc.
- Conduct baseline studies to analyse effectiveness and challenges of renewable energy adoption
- Conduct training workshops on installation, operation and maintenance of renewable energy technologies
- Training on business model development for development of renewable energy enterprises
- Conduct financial literacy sessions focusing on budgeting, financial management and fundraising
- Analysis of data to identify barriers to energy access for women and other marginalized groups



# GEDSI opportunities across the projects

- Capacity Building and Training: Developing targeted capacity-building programs for women and marginalized groups can empower them to engage with energy projects actively and benefit from economic opportunities.
- Community Engagement and Participation: Engaging with communities, and especially women, in the planning and implementation phases of energy projects ensures that diverse needs and perspectives shape project outcomes.
- Policy Reform and Advocacy: Advocating for stronger policies and regulations that explicitly integrate GEDSI considerations into the planning, funding, and implementation of energy projects is crucial. This includes ensuring that policies are not just on paper but are actively enforced and monitored.
- Research and Data Collection: Conducting thorough gender and inclusivity-focused research at the outset of projects can identify specific needs, barriers, and opportunities. This involves collecting gender-disaggregated data to inform more effective project design and implementation strategies.
- Innovative Financing Models: Expanding access to funding through innovative financing models that cater to the needs of women and marginalized groups can facilitate more inclusive participation in energy projects. This can include microfinancing, grants, and gender-focused investment criteria.
- Empowerment Initiatives: Projects can incorporate specific empowerment initiatives, such as entrepreneurship training and support for women in energy-related businesses, to ensure that GEDSI principles translate into tangible benefits for all.
- Cross-Sector Collaboration: Creating partnerships between government, private sector, civil society, and communities can foster a multi-faceted approach to addressing GEDSI challenges. Collaboration can leverage resources, expertise, and networks to enhance the inclusivity and effectiveness of energy projects.

# 03

## **Application process and requirements**

**Lorraine Dixon**

*Kenya-UK PACT, Palladium*

# The upcoming Call for Proposals

---

- Projects will be selected through a **one-stage open and competitive call for proposals**
- The duration of each project will be **up to 24 months** (with a possibility for longer projects)
- Grants of up to **£ 500,000 per project per financial year (Apr-Mar)** will be awarded to successful applicants
- All projects must be delivered on a **not-for-profit** basis. Eligible costs will include:
  - Consultancy and/or staff time required to deliver activities
  - Reasonable travel and subsistence costs for receipted actual expenditures only
  - Other costs directly related to activities and outputs (workshops, seminars, production of reports, translation etc.)
  - As of 2024, for-profit organisations are welcome to apply
- **We cannot award funding for tangible assets or capex e.g. cars, machinery, solar panels.**

# How to respond to the thematic areas

---

- Proposals must provide a comprehensive solution for at least one of the stated projects
- You can apply to multiple projects, but cannot apply more than once to the same project
- Projects cannot be combined
- Each proposal will be assessed independently
- Proposals should demonstrate what outcomes they will achieve within one year (even those that are planned for longer)

# Organisation eligibility

- ✓ Think tanks, academic institutions, NGOs, private companies, professional associations or similar organisations that have the knowledge, skills and experience to deliver technical assistance projects relating to one of the thematic areas outlined.
- ✓ As of 2024, organisations operated on a for-profit basis can participate as a partner, both within a consortium or as the lead implementing partner of a proposal; however, projects must be delivered on a not-for-profit basis.
- ✓ Experience in delivering similar projects.
- ✓ Projects may require multiple expertise – we encourage consortia of organisations to coordinate to deliver projects. We will facilitate consortium-building through a post-event survey.
- ✓ Locally led consortia are encouraged, and we encourage that all consortia have at least one local partner.
- ✓ Government agencies and/or departments are not eligible to apply either as a lead organisation, or as a partner organisation within a consortium.



## Eligibility checker

Want to check if your project is eligible for PACT funding in general, by reading our A

Q. Is your project aligned with at least one of the

YES

NO

Q. Is the value of your project up to £500,000 per

YES

NO

Q. Is your organisation eligible to apply for UK PA

YES

NO

Q. Are your project activities and costs eligible?  
Please note: we cannot award funding for infras  
overheads.

YES

NO

## UK PACT Selection criteria

---

Selection criteria will focus on grant project design and potential impact, project and financial management and GEDSI.

There will be a strong emphasis on:

- The extent to which projects respond to the objectives outlined in the Terms of Reference
- The degree to which projects fit within the overall UK PACT Theory of Change
- The extent to which gender equality, disability and social inclusion have been given priority within the project plan and outputs
- The plans for managing the project, including confidence that evidence of outputs achieved, and progress reporting will be delivered on schedule
- The plans for ensuring value for money

# Indicative process and timeline

One stage process for the selection of projects



# Results monitoring and case studies

---

- Proposals will include the submission of a **Theory of Change** describing proposed project outputs and their expected impact
- The outputs proposed by projects should be aligned with the 4 output types in the UK PACT Theory of Change (ToC)
- Projects will be encouraged to identify opportunities for developing case studies
- Further guidance on UK PACT's programme level MEL framework is available in our **Applicant Handbook**

## UK PACT Outputs

---

Skills & capabilities enhanced

---

Recommendations proposed

---

Knowledge products created /  
communication products disseminated

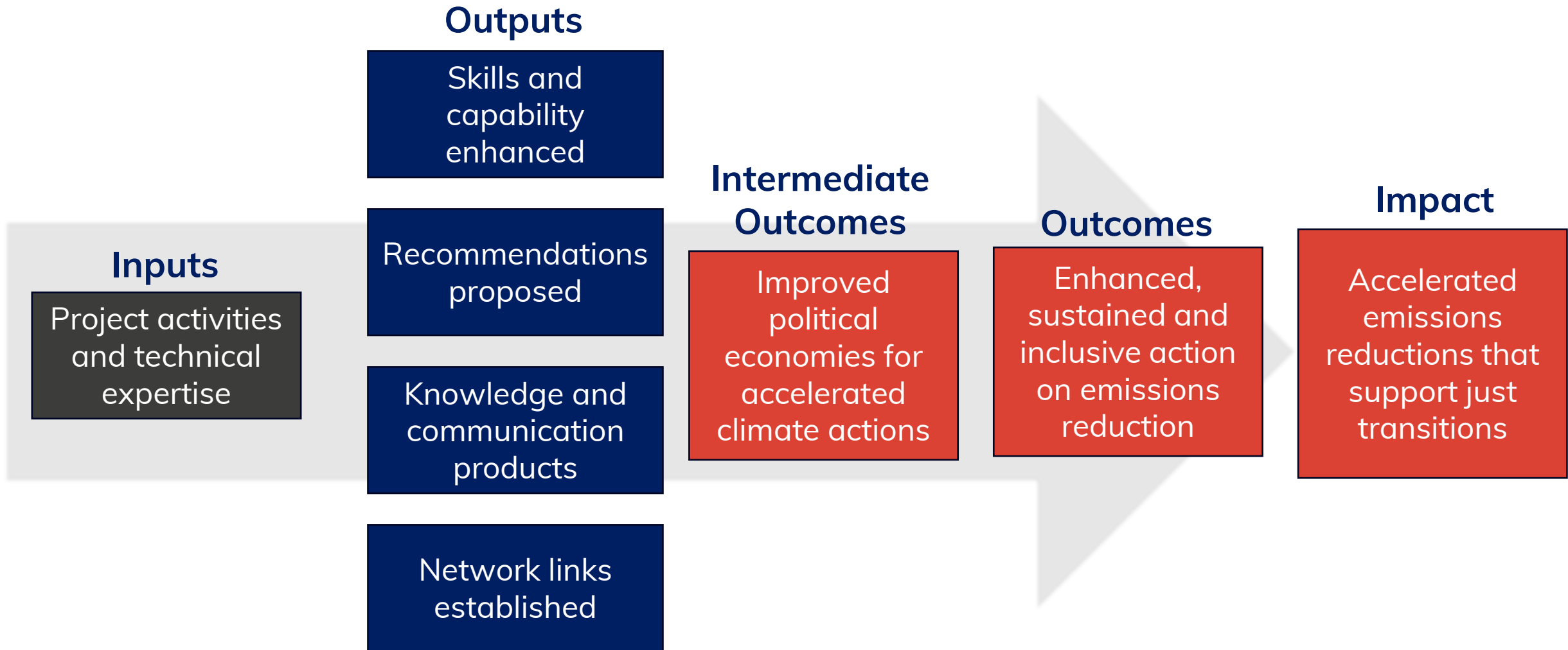
---

Networks established / strengthened

---



# UK PACT: High level theory of change



# Planning for project management

---

**UK PACT projects can be demanding due to the requirement to submit evidence of all outputs that have been achieved. Applicants must ensure there is sufficient resourcing within teams and in budgets to meet these expectations**

- Projects will be expected to report on project outputs as they are achieved.
- Projects will be expected to complete technical, financial and risk reporting on a quarterly basis.
- Project management, results measurement and gender equality and social inclusion are all priorities for UK PACT and we encourage applicants to plan and budget for these tasks adequately.
- All projects will need to appreciate the current energy context in Kenya and ensure their work promotes greater energy security and equality.

UK PACT will carry out an annual review process to ensure quality delivery and responsiveness to the Kenyan Government's demand.



## Kenya-UK PACT



The UK and Kenya have committed to work together to accelerate action on climate change while creating green jobs, and UK PACT is key to delivering this partnership.

Kenya has demonstrated regional leadership in tackling climate change and encouraging climate-resilient growth. This shared vision has resulted in a history of successful collaboration through the Energy Transition Council, the Economic Partnership Agreement and the UK-Kenya Strategic Partnership 2020-2025. The two countries will work

Kenya's Nationally Determined Contribution has committed to reducing greenhouse gas emissions by 32% by 2030. In the first round of funding, Kenya-UK PACT is supporting nine priority sectors: **clean energy** and **nature-based solutions** (land use). You can learn about these projects in the

All applications must be made through the Kenya-UK PACT webpage.

Once the call is live, the current call for proposals will be visible on the website, with the option to apply.

## Current Calls for Proposals

### Sustainable transport sector

The Thailand UK PACT sustainable transport sector Call for Proposals is now live. The deadline for submitting your application is 18 September 2024 at 18:00 ICT/ 11:00 UTC.

[Click here to learn more](#)

### Green finance and carbon markets sectors

The Thailand UK PACT green finance and carbon markets Call for Proposals is now live. The deadline for submitting your application is 25 September 2024 at 18:00 ICT / 11:00 UTC.

[Click here to learn more](#)

If you run into any issues with accessing or sharing the relevant templates, please contact [kenya@ukpact.co.uk](mailto:kenya@ukpact.co.uk) before the deadline.

We suggest submitting your application long before the deadline to avoid last-minute complications.

Application specifications



Application timeline



### How to apply

Projects will be selected through a **one-stage open and competitive call for proposals**. Applicants should read the Terms of Reference and Applicant handbook to understand what is required to submit a strong proposal for this call.

#### Application submission process

##### Step 1:

Visit the respective UK PACT Call for Proposals web page.

##### Step 2:

Download the application pack.

##### Step 3:

Fill out the application pack templates.

##### Step 4:

Submit the form linked on the Call for Proposals web page.

##### Step 5:

Upload the completed application pack to the link in the email, sent upon completion of Step 4.

To start your application process, **fill in the templates below and then submit the form linked**. After submitting the form, **you will receive an email containing a link to upload your application pack**. The following documents form your application pack and must be downloaded, completed in English, and submitted via the link sent to your email, **after** submitting the form below.

- Project proposal template
- Budget and workplan template
- Project Theory of Change form
- Project risk and issue register template

All the guidance you will need to make an application can be found here:

- Terms of Reference
- Applicant handbook
- UK PACT's GEDSI Guidance
- Risk management guide for applicants

[Click here to apply](#)

**The deadline for submitting proposals is on [redacted] UTC. Submissions will not be considered if the application pack has not been uploaded or if they are received after the deadline.**

If you run into any issues with accessing or sharing the relevant templates, please contact [redacted] before the deadline.



UK PACT Thailand | August 2024 | Sustainable

Please fill out this form to begin your application for funding.

**Before submitting this form**

You will need to have completed your application pack. The application pack can be found

**Next steps**

After submitting your form, you will be sent an email that contains a link to upload your **upload your application pack directly to this form.**

\* Required

Organisation details

1. First name \*

2. Last name \*

3. Organisation name \*

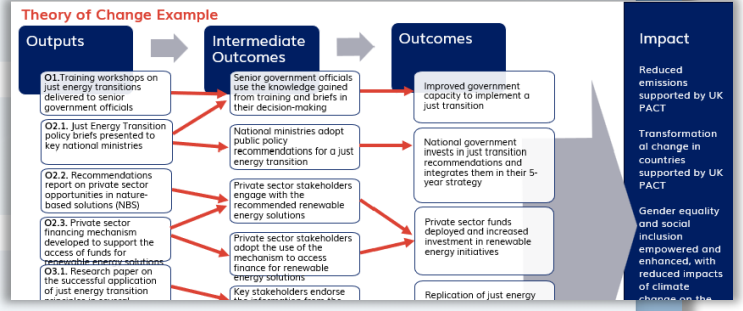


South Africa-UK PACT Country Fund Full Proposal Form – 2024

Full Proposal checklist		
Will you be able to set up a bank account that enables you to receive GBP (£) prior to receiving UK PACT funding?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Have you checked that you have not exceeded the word limit in any section of this form?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Have you included all other relevant attachments? E.g. CVs of key staff, organogram.	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Have you completed the budget, workplan, risk register and Project Theory of Change forms? These are in separate templates and can be found on the South Africa Country Fund webpage.	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Have you signed this form?	YES <input type="checkbox"/>	NO <input type="checkbox"/>

1. APPLICATION DETAILS

1.1. Project title:



# Completing an application

Four templates must be completed for an application to be eligible:

1. UK PACT Country Programmes Proposal Template
2. UK PACT Country Programmes Budget and Workplan Template
3. UK PACT Country Programmes Theory of Change Template
4. UK PACT Country Programmes Risk Register

These will be available on the Kenya UK PACT web page once the call is live.

You will submit your application only once all of your documents are ready.

Workplan		Financial Year 2024 -2025						
GRANT WORKPLAN AND MILESTONES			Q3			Q4		
Outputs and other workstreams	Activities linked to achievement of output	Delivery Partner responsible for activity	Oct24	Nov24	Dec24	Jan25	Feb25	Mar25
Output 1.	1.1 1.2 1.3		o					
Output 2.	2.1 2.2 2.3							
Output 3.	3.1 3.2 3.3							

Risk Category	Description
<b>Context</b>	Risks include political developments, the economic/sectoral setting, other macro-economic factors and sources of risk such as conflict.
<b>Delivery</b>	Risks related to the delivery of the project including those associated with partners in the delivery chain: Timescales and reality of meeting them; technical complexity of the project, technical approach problems, scope creep, missed deliverables, poor quality deliverables.
<b>Fiduciary</b>	Funds not being used for the intended purposes and/or not being properly accounted for: leakage, corruption, fraud, financial mismanagement, conflict of interest, contract/procurement fraud (bid rigging, facilitation payment, price fixing, non-competitive tendering), payment fraud, salary and expense fraud, currency fluctuations, underspend against the budget.
<b>Operational</b>	Risks include business interruption or lacking capacity and capability to manage the project activities and outputs. For example, risks that affect the resourcing/recruitment of the project, inability/weaker coordination/management capacity between consortium partners, procurement challenges, cyber security/IT threats, health and safety, travel plans
<b>Safeguarding</b>	Risks include direct/indirect harm to staff, project partners, communities, stakeholders involved in the project. Includes risk of harm not caused by Implementing Partner but associated with the sector/project. Includes risks of social exclusion.
<b>Reputational</b>	Risks include negative media attacks, reporting or other perceptions of the project or PACT programme.
<b>Security</b>	Though usually a subset of contextual risks, specific risks arising from security situation in area of operation - civil unrest, conflict, crime, natural disasters and terrorism
<b>Likelihood</b>	Definition
<b>Rare</b>	Would be a one-off event or require unique/exceptional chain of events to trigger; the type of event that might happen once every 10-50 years
<b>Unlikely</b>	Not impossible, but exposure is not anticipated to happen in normal circumstances over lifetime of project; occurrence would be unusual/not expected
<b>Possible</b>	Some evidence that it will occur; frequency of exposure is occasional
<b>Likely</b>	More likely than not to happen; exposure is anticipated over lifetime of project
<b>Almost Certain</b>	About to or expected to occur; definitive signs that exposure will happen over lifetime of project

## List of reference documents to complete an application

---

The Applicant Handbook, Implementing Partner Handbooks and full terms of reference will be published alongside the calls for proposals

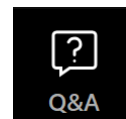
All the guidance you will need to make an application will be found on the web page; this includes:

- Terms of Reference
- Applicant handbook
- UK PACT's GEDSI Guidance
- Risk management guide for applicants

Visit: <https://www.ukpact.co.uk/country-programme/kenya>

# 04

## Q & A





# 05

## **Wrap-up and next steps**

---

# Next steps

## Reminder on upcoming timeframes for application

---

- These slides, ToR, and Q&A from today's sessions will be published on the Kenya-UK PACT web page in the coming days. Visit: [www.ukpact.co.uk/country-programme/kenya](http://www.ukpact.co.uk/country-programme/kenya)
- Call for Proposals will be launched in the week of 9 December 2024 on the Kenya-UK PACT web page above
- A survey will be emailed to participants to help consortium-building and for additional feedback on this webinar
- Any questions not addressed will be answered through clarifications questions once the call has been launched
- For any technical issues when submitting an application online, please contact: [kenya@ukpact.co.uk](mailto:kenya@ukpact.co.uk)



**THANK  
YOU**



**Stay in touch:**



[www.ukpact.co.uk](http://www.ukpact.co.uk)



[kenya@ukpact.co.uk](mailto:kenya@ukpact.co.uk)