



**PARTNERING FOR ACCELERATED
CLIMATE TRANSITIONS**

Amazon Regional Fund

**Agriculture, forestry and other land use
(AFOLU)**

Call for Proposals Q&A

September 2024

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1. Introduction

This document compiles questions and answers from the Amazon Regional Fund-UK PACT Call for Proposals (CfP) on agriculture, forestry and other land use (September 2024). They are divided into five categories:

- Post-event communication
- Scope and focus of the CfP
- Application process
- Finance requirements
- Other

2. Post-event communication

1. Q. Can you share this presentation with us?

A. The presentation and recording from the Marketing Engagement Event can be found on our [website](#).

2. Q. What is the best way to have information for your Call for Proposals or funding opportunities? Has UK Pact any social media?

A. All information about UK PACT funding opportunities can be found on our website: <https://www.ukpact.co.uk/>. Communications are also shared via LinkedIn by the UK PACT team around the world.

3. Scope and focus of the CfP

3. Q. Regarding the terms of reference in the intervention area 3 for Peru, "Support Peruvian Amazon bio-businesses to achieve readiness to access international markets, prioritising NTFPs and biodiversity products that bring value to standing forests": is cocoa, coffee and beef classified as priority bio-businesses to this intervention area?

A. As defined in the Terms of Reference: for this Area of intervention 3 in Peru the priorities are non-timber forestry products and other biodiversity related products and subproducts that bring value to standing forests. It is recommended to explore unconventional value chains of bio-businesses and analyse potential demand from international markets (e.g. *aguaje*, *azai*, *ungurahui*, among others). Currently, commodities such as coffee, cocoa and palm oil, are not being prioritised.

4. Q. For Ecuador, are there any geographic regions that have been prioritized? Or will all actions be at a national scale? Also, are there any specific commodities that have been prioritized?

A. As suggested in the ToRs: for Ecuador are expected national scale projects with focus on the Amazon biome country areas. For Area of intervention 1 (Support the transition to deforestation-free production in Ecuador), cocoa, coffee and sustainable cattle ranching, among other commodities, are to be considered, if relevant to the expected Objectives and Outcomes.

5. Q. Is the geographical area of intervention of the projects only the Amazon basin or can it be other territories, or the national territory of the countries indicated?

A. The priority of this Call for proposal are the country areas of the Amazon biome. Also, as described on Page 4 of the Term of Reference document: the programme proposes to apply a multi-scale approach, awarding funding for a combination of projects that will operate at the national, regional and/or local areas. When projects complement each other by working at multiple scales, greater potential for transformational change can be achieved. The implementation of all projects needs to map current efforts within country and ensure complementarity and additionality.

6. Q. Is there a cap on the number of successful projects for each country?

A. No specific cap has been defined. Total funding will depend on the quality and strategic relevance of the possible combination of projects per country.

7. Q. Can we apply with another Amazonian territory with the same area of intervention in Bolivia?

A. The main geographical focus of each of the interventions in Bolivia is specified in the Terms of Reference. There could be scope to include specific activities and outputs in another Bolivian Amazonian territory relevant and linked to scope described in the ToRs but the largest share of the budget should be allocated to the topics and territories specified.

8. Q. Are all the illustrative activities optional and referential? I mean, it is not mandatory to cover all, right?

A. Correct. It is not mandatory to cover all illustrative activities.

9. Q. Regarding Peru, are cocoa and coffee bio businesses a priority for this area of intervention? Can an organisation present more than one proposal?

A. As defined in the ToRs: for this Area of intervention 3 in Peru the priorities are non-timber forestry products and other biodiversity related products and subproducts that bring value to standing forests. It is recommended to explore unconventional value chains of bio-businesses and analyse potential demand

from international markets (e.g. aguaje, azai, ungurahui, among others). Currently, commodities such as coffee, cocoa and palm oil, are not being prioritised.

An organisation can apply to max 2 areas of interventions and 2 countries (max four EoI applications).

10. Q. Could you please clarify if there will be flexibility for proposing outputs at the second stage, or will these be set out by the Embassies' teams?

A. The indicative menu of outputs is established by the UK PACT programme, based on four main areas: skills capacities built; innovation, tool and recommendations developed and piloted; knowledge, evidence and learning generated and shared and partnerships and networks built. These will be specified upon invitation to full proposal submission. It is the implementing organisation that will define the specific characteristics of each output (name, scope, specific related activities etc).

11. Q. Have you considered any interventions/alternatives when project delivery is affected by external factors (i.e., social and political conflicts)?

A. As stated in the Terms of Reference, one of the key criteria for project proposal evaluation is Risk management, as well the submission of an initial Risk register. Shortlisted applicants submitting full proposals, should present a clear analysis of risk, including mitigation activities. During project implementation a thorough risk management process is in place to anticipate and mitigate external risks, as well as the potential adjustment of specific activities, outputs and outcomes if/when necessary.

12. Q. For area of intervention 2 in Peru, we will be working with the “old” biodiversity targets since the country hasn’t published updated targets?

The area of intervention 2 is related to the new National Strategy for Biological Diversity of Peru that is framed under the Kunming-Montreal Global Biodiversity Framework (GBF). This area of intervention focuses the Target 3 of the GBF that “aims to conserve 30% of land, waters and seas by 2030, with effective area-based conservation measures and respect for indigenous and local right”. Furthermore, it is expected that the implementing partner will actively engage with MINAM to develop the project.

13. Q. In Bolivia, the department of Santa Cruz only has a small part of the Amazon. The indigenous communities of Charagua are in the Chaco biome, not the Amazon. Why not work with indigenous communities that are in Amazonian territory?

In Bolivia, most of the deforestation occurs in the department of Santa Cruz. As a primarily mitigation focused programme, in Bolivia in this first call for proposals, we are looking to support interventions that address the main drivers of deforestation and catalyse transformational change at a large scale. We know there are other regions of the country where land use change also occurs, and ecosystems are under threat and hope to be able to address more of these challenges in future calls for proposals.

14. Q. About Peru, do we necessarily need to have a state counterpart?

A. Yes, the implementing organisation is expected to work with key public counterparts, all of them described per country in the Terms of Reference. Initial engagements are expected to be built upon full proposal design and should be aligned and confirmed during inception phase of project implementation.

15. Q. Specific Questions Regarding Selected Country (Peru) – Area of Intervention 2 - Focus on Climate Mitigation Outcomes: While the UK PACT call primarily aims for climate mitigation outcomes, Area of Intervention 2 (developing innovative financial mechanisms to support Peru’s National Strategy for Biological Diversity) appears to prioritize biodiversity impacts, with climate benefits often being secondary. Could you clarify the expected outcome KPIs and how both primary and co-benefits should be represented?

A. As stated in the Terms of Reference: although UKPACT program focus is climate mitigation, adaptation and resilience co-benefits are expected when relevant under AFOLU interventions, especially in the Amazon region. Also, as described in the same document: for this Area of intervention, the suggested expected outcomes are oriented towards improving financial mobilization and sustainability for OECMs and the wider National Strategy of Biological Diversity. Specific KPIs will be expected at full proposal stage and will be clarified and specified as necessary upon co-creation phase with awarded projects.

16. Q. Specific Questions Regarding Selected Country (Peru) – Area of Intervention 2 - Geographic Focus in Peru: The webinar mentioned building on existing work in specific geographic areas in Peru. Could you please clarify which geographic areas have been identified for intervention under the UK PACT call, particularly regarding PES schemes or biodiversity hotspots?

A. This area of intervention refers to the Amazon landscape. It is expected that a review of previous studies of financial mechanism to support biodiversity are considered (such as MERESE - payment for ecosystem services mechanism or biodiversity credits) where geographical areas were selected as they met the conditions for the successful implementation and environmental impact of these mechanism. The geographic scope will depend on the mechanism selected, considering the greatest potential for scaling up and replicability based on what has already been done (nationally and internationally).

17. Q. Specific Questions Regarding Selected Country (Peru) – Area of Intervention 2 - Realistic Outcome Expectations for PES, Habitat Bank and biodiversity credit interventions: Given the 27-month project timeframe, achieving measurable outcomes, such as establishing PES schemes and habitat banks, may be challenging—especially considering potential changes in government representatives and shifting timelines. Would alternative metrics, such as demonstrating stakeholder engagement, securing government buy-in, or establishing initial frameworks, be sufficient to meet the expected outcomes? Additionally, elsewhere in the guidance, it states that projects must have “a clear indication of the outputs to be achieved in the first year.” Does this imply that achieving specific outputs within the first year is sufficient, rather than achieving full outcomes within the 27-month period?

A Please refer to the answers on questions number 10, 15 and 16.

4. Application process & requirements

18. Q. Can an organisation present more than one proposal, one as main applicant and other as a consortium partner?

A. Yes.

19. Q. If an organisation has previous experience in one area of intervention in one specific country and it wants to replicate this experience in another country, will this experience be considered valid according to the EoI criteria of evaluation if applied in another prioritised country?

A. If the reference is technically relevant, evidence shows successful completion and the applicant has presence and/or experience in that other country of replication, the project reference can be deemed as valid.

20. Q. Request for clarification on the eligibility terms, what is your definition of “Registered in a country”.

A. For Expression of Interest stage the applicant might be either the future lead of a consortium (to be presented upon full proposal submission if invited) or a consortium member (not a lead). In both cases it might be a registered entity in one of the eligible countries (Bolivia, Ecuador, Guyana and Peru) but not necessarily.

When shortlisted for full proposal it's expected that at least one member of the consortium (can be the lead itself) is an organisation that operates in the country of specific intervention (s) under a National Register of Legal Entities. Can be a local organisation such as NGOs, companies of different scales (large or SMEs), grassroot organisations, community associations, among others.

21. Q. Can an organisation established in Colombia apply for this call?

A. Yes. For EoI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this Call for Proposals (Bolivia, Ecuador, Guyana or Peru). If shortlisted, you should present a local partner (as described in the previous answer) as consortium member.

22. Q. Is it required to partner with Governmental agencies to apply?

A. No, Government agencies cannot be consortium partners. If shortlisted, at full proposal stage, the applicant organisation/consortium will have to refer in the application form to the specific engagement from the public counterpart (s) in receiving and adopting the proposed support within project scope. Although no formal document is required as evidence for this engagement, this will be verified with relevant counterparts during evaluation process.

23. Q. An international NGO can be a co-applicant?

A. Yes international NGOs can be consortium partners or leads. All consortia must have at least one local partner, legally registered in country. The local organisation doesn't have to be the consortium lead. A local partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grassroots organisations, community associations, among others.

24. Q. Can international organisations apply?

A. Yes. For EOI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this Call for Proposals (Bolivia, Ecuador, Guyana or Peru). If shortlisted, you should present a local partner as consortium member.

25. Q. Is it possible to take part in this proposal with proposals from 3 different countries?

A. Applicants can apply maximum to 2 countries and 2 areas of interventions in each (max four EOIs).

26. Q. Are multi-country proposals possible, or is the call limited to 1 country per proposal?

A. We are not foreseeing binational or multi-country projects. Full proposals are expected to be country specific interventions, applicants can apply maximum to 2 countries and 2 areas of interventions in each (max four/4 Eols).

27. Q. Could the proposal be presented in two lines, for example, improving nature finance and bio commerce, or just in one line, for example, bio commerce?

A. Shortlisted applicants will be invited to submit full proposals either in one or more areas of intervention. For expressions of interest applications, it can be done in max 2 areas of intervention in 2 countries (max 4 applications in total).

28. Q. Must an organisation be legally established in the country and/or region of implementation?

A. Ideally yes. If not, you must present a valid reference of a project successfully implemented in the country(ies) you are aiming to. Criteria for project references are in the Terms of Reference. All consortia must have at least one local partner. The local organisation does not need to be the consortium lead. A local partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grass-root organisations, community associations, among others.

29. Q. Can a German organisation with experience working in the region apply? Is a partnership with a local organisation needed?

A. Yes. For EOI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this Call for Proposals (Bolivia, Ecuador, Guyana or Peru). If shortlisted, you should present a local partner as consortium member. All consortia must have at least one local partner. The local organisation does not need to be the consortium lead. A local partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grassroots organisations, community associations, among others.

30. Q. Applicants can apply in one or two intervention areas and in one or two countries. Does this mean that a certain organisation can apply as a lead or co-lead in a maximum of 4 proposals? (for example, 2 per country)

A. Yes.

31. Q. If the main applicant is not based in the UK itself, is it recommended to have a UK-based partner as part of the project consortium, or would that be favourable/preferred?

A. Is not mandatory to have an UK-based partner as part of the project consortium. For EOI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this Call for Proposals (Bolivia, Ecuador, Guyana or Peru). If shortlisted, you should present a local partner as consortium member.

32. Q. Can companies from the UK participate? Or must an organisation be legally established in the country?

A. Yes. For EOI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this Call for Proposals (Bolivia, Ecuador, Guyana or Peru). If shortlisted, you should present a local partner as consortium member. All consortia must have at least one local partner. The local organisation does not need to be the consortium lead. A local partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grassroots organisations, community associations, among others.

33. Q. Is it possible to submit a proposal that considers more than one priority area at the national level? May a proposal be submitted that includes interventions in more than one prioritised country? Can an organisation submit more than one proposal?

A. For the first stage (Expression of Interest), applicants can apply maximum to 2 countries and 2 areas of interventions in each (max four/4 EoIs).

34. Q. Does the lead application have to be from the UK, or can it be in one of the four target countries?

The lead application does not have to be from the UK, and it can be from one of the four target countries.

For EoI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this Call for Proposals (Bolivia, Ecuador, Guyana or Peru). If shortlisted and if you're not registered in the country(ies) selected, you should present a local partner as consortium member. All consortia must have at least one local partner. The local organisation does not need to be the consortium lead. A local partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grassroots organisations, community associations, among others.

35. Q. The fund requests over the last five years of experience in similar projects. Is there a minimum amount for each project, or a sum of them?

A. Minimum GBP 300.000 of total budget per project.

36. Q. Can a local NGO apply as a prime for one area and as a support for a second area?

A. Yes. Applicants can apply in one or two intervention areas and in one or two countries.

37. Q. Can our organisation apply independently if we've already been mentioned as a collaborating participant in another application?

A. Yes.

38. Q. 1. If I present as a consortium, only the lead organisation needs to fill the EOI? Should we fill it as a consortium? 2. Can I consider a partner's experience as a project reference? 3. Can an ongoing project be a project reference? 4. If my project is working in two countries, the consortium needs local partners in each country?

A. 1. Please refer to the answer on question number 20.

2. Valid references should come from the applicant.

3. Yes, project references can include on-going projects.

4. Yes, all consortia must have at least one local partner per country proposal.

39. Q. Can we make a binational proposal (Ecuador -Peru)?

A. We are not foreseeing binational projects. We are prioritising, through this Call for Proposal, only country specific interventions.

40. Q. Does the proposal need to be accompanied by an endorsement letter from the state counterpart?

A. If shortlisted, at full proposal stage you will have to present a clear rationale, status and plan for counterpart engagement. Although welcomed, a letter of engagement is not compulsory. For details, please refer to the answer on question number 60.

41. Q. Can one organisation participate in more than two consortia? Or is two the limit?

Applicants can apply in one or two intervention areas and in one or two countries. Therefore, an organisation can apply as a lead or co-lead in a maximum of 4 proposals, for example, 2 per country.

42. Q. Can a financial institution, such as a bank, insurance company or microfinance institution, be a local partner?

A. A local partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grass-root organisations, community associations, among others.

43. Q. To clarify, is the call only for proposals that address the intervention areas described, or will other project ideas be considered?

A. Only intervention areas described in the Terms of Reference are to be addressed through this Call for proposals.

44. Q. Is a UN agency eligible to this call for proposals?

A. Yes. International profit and non-profit organisations can apply. If presenting a consortium at full proposal stage, the consortium lead can either be a for or non-profit organisation.

45. Q. We can apply in 3 different areas of intervention, should we do it with different emails or can we only apply to one, specifically for Peru?

A. Applicants can apply in one or two intervention areas and in one or two countries. Each Expression of Interest and subsequent proposal will be assessed independently.

46. Q. GGGI operates in 3 of the 4 target countries under this UK-PACT. Can you confirm that it is only possible for GGGI to submit proposals for 2 countries max?

A. Yes, applicants can apply maximum to 2 countries and 2 areas of interventions in each (max four/4 EOIs).

47. Q. For step 1: If we are operating as a consortium, how could the form be delivered?

A. Please refer to the answer on question number 20.

48. Q. Is it possible to submit a proposal that considers more than one priority area at the national level?

A. Please refer to the answer on question number 33.

49. Q. Some questions on the EOI form: 1. How can we refer to in the EOI form that we are submitting a proposal in a consortium? 2. Does the project reference that needs to be included in the EOI have to be from one of the target countries? Or can it also reference a global project (indirect links with target country)? 3. Is a subgrant eligible?

A. 1. Please refer to question 20.

2. Yes. Please refer to the answer on question number 21.

3. Reference projects for the EOI application should come from the lead organisation (or future lead organisation) applying for the opportunity.

50. Q. "Applicants must provide one clear reference of having successfully delivered a similar project over the last 5 years in at least one of the areas of intervention to be implemented." Can you please clarify the 5-year span experience? Projects can have started before the last 5 years and ended within the last 5 years, or for example be ongoing, if they have already produced evidence, as requested?

A. Project references can include ongoing projects or projects delivered over the last 5 years, for both cases it must be in at least one of the eligible countries and one area of intervention, as stated on the Eoi eligibility criteria on the Terms of Reference.

51. Q. Project references that demonstrate successful project implementation must be from completed projects or can be from ongoing projects?

A. It can be from completed projects, as well as on-going projects.

52. Q. Are international organisations/research centres eligible to lead and partner?

A. Yes. For EOI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this CfP (Bolivia, Ecuador, Guyana or Peru). If shortlisted and if you're not registered in your selected countries, you should present a local partner as consortium member. All consortia must have at least one local partner. The local organisation does not need to be the consortium lead. A local partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grassroots organisations, community associations, among others.

53. Q. If an organisation does not necessarily have experience in the proposed geographic areas, but has experience in other geographic areas of the country and in the proposed themes, it can submit EOI?

A. Yes.

54. Q. Could you explain the EOI process and your criteria for inviting organisations to move to a full proposal.

A. The process and selection criteria for step one (Expressions of Interest) are presented in the Terms of Reference.

55. Q. I understand that consortia can be formed to apply to the UK Pact fund, but is it necessary that all partners have experience working in the established geographical area (in our case, the Indigenous territory of Charagua-Bolivia)? The consortium lead has broad experience in Charagua-Bolivia, but we'd like to strengthen the application with other partners.

A. No, it is not mandatory for all partners to have experience working in the established geographic area.

56. Q. Are the main counterparts being a requirement? Should our project show these networks and relations?

A. We have included suggested counterparts in the Terms of Reference. The applicant is free to include other relevant counterparts in the proposal.

57. Q. Can one organisation submit more than one EOI or does this affect the chances of one of the submissions? If yes, how many? Or is it discouraged to submit more than one EOI per organisation?

A. Please refer to the answer on question number 33.

58. Q. Could you please provide information on the possibility of submitting two or more EOIs with the same reference project for selection?

A. As stated in the Terms of Reference: project references are expected to be relevant to one of four general areas of interventions. If you are applying to the same area of intervention in 2 countries, if shortlisted you will be only invited to present one project in one specific area of intervention.

59. Q. On the first stage is it required to show an alliance with in-country partners, or a single proponent can present the EOI?

A. It is not required to show an alliance with in-country partners at EOI stage.

60. Q. Projects are expected to work with key counterparts, but government agencies/departments cannot participate as partners. How do we provide evidence of the engagement? Letters of support?

A. If shortlisted, at full proposal stage, the applicant organisation/consortium will have to describe, in the application form, which is the purpose and status of the specific engagement from the public counterpart(s). There must be clear mention about who, when and how within the counterpart will be receiving and adopting the proposed support in accordance with within project scope. Although no formal document is required as evidence for this engagement, this will be verified with relevant counterparts during evaluation process.

61. Q. A local NGO can apply independently in one area of intervention, and in consortium with an international organisation in other area? Also, the 300,000 pounds requisite for the organisation needs to be demonstrated only in one project, and can be from a group of projects?

A. Please refer to the answer on questions number 18 and 35.

62. Q. Is the lead organisation expected to have the experience of a project over 1 year and 300.000 pounds, or this experience can be delivered by a local partner?

A. Please refer to the answer on question number 38.

63. Q. Can project references include on-going projects (that started more than 1 year ago)?

A. Yes.

64. Q. We have already identified an organisation with whom we would like to form a consortium, could you please confirm if both organisations would have to submit an EOI?

A. Please refer to the answer on question number 20.

65. Q. Please clarify how the consortium should be formed and if the budget requirements can be from one of the partner institutions of the consortium?

A. Please refer to the answer on questions number 23 and 38.

66. Q. Given the short deadline for the EOI, is it expected to identify the local partner within the first stage application?

A. For EOI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this CfP (Bolivia, Ecuador, Guyana or Peru). If shortlisted, you should present a local partner as consortium member. All consortia must have at least one local partner.

67. Q. "Applicants can apply in one or two intervention areas and in one or two countries". Does it mean that the maximum number of applications for each applicant is 4?

A. Yes, applicants can apply maximum to 2 countries and 2 areas of interventions in each (max four/4 EOIs).

68. Q. As a valid reference of a project, can we present a project that is in its 4th year of execution, and is a successful model?

A. Please refer to the answer on question number 51.

69. Q. Is an American entity eligible? Should we look for a contact with the UK Embassy?

A. Yes. For EOI stage you will have to present a valid reference of a project successfully completed in one of the four countries of this Call for Proposals (Bolivia, Ecuador, Guyana or Peru). If shortlisted, you should present a local partner as consortium member. All consortia must have at least one local partner. The local organisation does not need to be the consortium lead. A local partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grassroots organisations, community associations, among others.

Organisations or consortium members should not directly contact the British Embassy between the opening of the Call of Proposals and the application deadline to speak about the terms of reference and call of proposals.

70. Q. In the case of Peru, a producers' association cannot apply on its own, but it could do so in consortium with MINAM.?

A. No. Government agencies and/or departments (including sub-national governments) are not eligible to apply either as a lead organisation or partner in a consortium.

71. Q. We understand that there is a two phases process, but the question is, when the second phase starts, can we mix the priorities in one proposal?

A. There are two phases for evaluation and selection process (of proposals to be awarded): phase one, is a call for expressions of interest for which you must apply following the online form and NO proposal or project idea is required. A second phase starts with an invitation to full proposal submission, only to a shortlist of eligible and most relevant applicants for EoI.

72. Q. Can companies apply, or do you need to be an organisation?

A. Profit and Non-profit organisations can apply. For full proposal stage, if applying as a consortium, the consortium lead can either be a for or non-profit organisation. Government agencies and/or departments (including sub-national governments) are not eligible to apply either as a lead organisation or partner in a consortium.

73. Q. For the first stage, do we need a letter from the counterpart?

A. No. At full proposal stage, if shortlisted, you will have to present evidence of counterpart engagement.

74. Q. Should the list of professionals who will participate be included in the consortium presentation?

A. Not at the first stage (EOI). If the organisation is shortlisted to submit a full proposal (second stage), this information may be required.

75. Q. Can the lead change between the EOI and full proposal?

A. Yes, however it's expected to see the organisation in which name the eligible project reference for EoI appears, to present the full proposal either as lead or partner.

76. Q. Can we apply with a project idea or does the project need to be already running?

A. For the EOI (first stage), you need to submit a project reference that can include on-going or finalized projects implemented over the last 5 years in relevant sectors of intervention and within the selected countries of implementation. Organisations shortlisted in the EOI will be invited to submit full proposals.

77. Q. We are considering apply to the call for proposals for the Amazon Regional Fund. Saying that, we want to know if we are applying as a consortium, all organisations should submit the EOI? Or only the lead of the proposal?

A. Please refer to the answer on question 20.

78. Q. "Applicants must provide one clear reference of having successfully delivered a similar project over the last 5 years in at least one of the areas of intervention to be implemented." Can you please clarify what "similar" means? Is it related to budget and/or themes?

A. Related to the intervention area (theme). One valid reference of similar projects delivered in at least one of the general/regional intervention area described in Page 4 of the Terms of Reference:

- Deforestation-free production.
- Consolidate robust MRV systems.
- Enable the conditions for and promote the development of bioeconomy.
- Improve the design and implementation of nature finance mechanisms.

In one eligible country:

- Bolivia
- Ecuador
- Guyana
- Peru

Each project delivered over the last 5 years in at least one of the eligible countries. With above GBP 300.000 of total budget, for minimum one year of implementation (from start to closure), with at least one document that provides evidence of delivery and completion: final report, output/report publication, other.

79. Q. Regarding previous projects funded and implemented in the areas of our proposal, we would like to know if this previous experience and implementation of 300k pounds both from the Prime Applicant and our implementation partner (subgrantee) can be. If not, we would like to know if a Consortium of both institutions as "Prime" organisation could allow us to report our partners previous experience in the EOI.

A. At EOI stage it's not required to present a consortium, only one applicant, can be a prime or a partner. If the reference complies with the requested eligibility criteria, can be from prime and partner. You can share by email any additional evidence of project references, as long as relevant, including previous or ongoing projects with other partners and/or subgrantees.

80. Q. I just wanted to check something about our usual WWF Network approach to PACT applications prompted by the EOI. In previous PACT applications we list WWF UK as the lead applicant and our partner offices as implementing organisation. This is our agreed way of supporting access to UK gov funding across the global breadth of WWF offices and allows us to coordinate and share experience and learnings from existing grants. However, WWF UK is not registered in Bolivia, for example, so would this hinder our application? WWF Bolivia is locally registered, and we have supported the teams on existing UK funded grants. So, my question is would be applying as WWF UK, as is our usual practice, hinder our application? Please could you clarify eligibility in this case?

A. Either WWF UK or Bolivia can apply for Eoi, if shortlisted both can present the full proposal as a consortium and/or with additional partners.

81. Q. Could you please provide guidance on what constitutes the budget calculation for reference projects generally, and specifically, can a REDD+ project be considered an eligible reference and if so, which budgetary elements could be included for consideration?

A. Total budget of a reference is the total budget executed for a given contract. Yes, a REDD+ can be considered as eligible reference in either of its implementation phases: readiness, implementation and payment.

82. Q. If our organisation, due to legal and accounting requirements, needs to contract through a UK entity (e.g., South Pole UK rather than the South Pole Group), is it permissible to subcontract our sister or parent companies for the actual implementation? This consideration is because the primary implementation capacity and expertise reside in various South Pole offices across the globe. Alternatively, does the lead applicant need to demonstrate direct implementation capacity and expertise, rather than relying on subcontracting?

A. Yes, the lead must demonstrate direct implementation. For Eoi stage any of the above-mentioned entities can present the application. If shortlisted for full proposal, either or both entities of a company can be presented as partners for the consortium but only if one of them is registered in the project/proposal country or, if they present another consortium partner that meets this condition.

Specifics of a partnership between entities of a same company can be clarified under due diligence process for grant agreement purposes, if the project is awarded

83. Q. According to the terms of reference in the Intervention area 3 for Peru you mention "Support Peruvian Amazon bio-businesses to achieve readiness to access international markets, prioritising NTFPs and biodiversity products that bring value to standing forests". We would like to know if cocoa, coffee and beef classify as priority bio-businesses to this intervention area?

A. Please refer to the answer to question 9.

84. Q. If we have previous experience in one area of intervention in one specific country and we want to replicate this experience in another country, will this experience be considered valid according to your criteria of evaluation if applied in another prioritised country?

A. Please refer to the answer on question 1919.

85. Q. Are consortia required, encouraged or preferred by UK PACT?

A. Consortia are not a requirement for applicants.

86. Q. As a natural person with a business, can this entrepreneurship be applied with a business idea in an indigenous community in an Amazon region in Peru?

A. This call for proposal is not funding project ideas nor awarding grants to natural persons, please refer to the Terms of reference and identified areas of intervention per country.

87. Q. In which languages can we apply?

A. Applications must be submitted in English.

88. Q. Could you tell me more about the evidence of our experience, we have to give you some references or only share our experience?

A. One valid reference of similar projects delivered in at least one intervention/technical area described in Page 4 of the Terms of Reference. Full details can be found in our Terms of Reference, in the Expression of Interest selection criteria section.

89. Q. Can we submit more than one proposal in the same country or in several countries?

A. Please refer to the answer on question 25.

90. Q. Can an agency that has offices in different countries (e.g. Bolivia and Peru) submit two separate and distinct proposals, i.e. one from each country?

A. Yes.

91. Q. For the EOI, is it only necessary to provide information about the organisation? Or is any technical documentation related to the proposal required?

A. One valid reference of similar projects delivered in at least one intervention/technical area described in Page 4 of the Terms of Reference. Full details can be found in our Terms of Reference, in the Expression of Interest selection criteria section.

92. Q. At the EOI stage, do we need to add any documentation in relation to the legal existence of the company in that specific country?

A. No, but the name and description of the organisation must be clear. Valid reference of project must include the legal name of the entity.

93. Q. Regarding this question: "Is your organisation registered in the same country as this opportunity?" can you answer Yes if you have an office registered in the country, but the global organisation is headquartered outside the country?

A. Yes.

94. Q. Can one entity participate in 2 different areas of intervention, with 2 different consortiums?

A. Yes.

95. Q. In the case of an international organisation with offices in each of these countries that are independent local organisations with national register of legal entity: can these apply for 2 areas of intervention each per country or would these offices be considered as the same larger organisation, and only eligible to apply to 2 countries of the 4?

A. Please refer to the answer on question number 25 and 80.

96. Q. Can we present more than one EOI?

A. Please refer to the answer on question number 25.

97. Q. Should specific prior experience be demonstrated by both the leader and the partner or only by the leader?

A. Only by the lead organisation is enough.

98. Q. Does the project reference submitted via the EOI need to be in the same value chain/sector as the intervention we plan to propose under this call?

A. Please refer to the answer on question number 29, 35 and 50.

99. Q. The project reference, must be base in the country?

A. Please refer to answer on question number 24.

5. Finance Requirements

100. Q. Could you go into a little more detail regarding the GBP 500,000 max per financial year? Does this cap the value of a 27-project proposal at just over GBP 1,000,000? i.e. GBP 500,000 year 1, GBP 500,000 year 2, plus GPB XXX for 3 final 3 months of project in year 3

A. We will support projects with grants valued at no more than £500,000 per year and for up to 27 months, being £500,000 for the first year, £500,000 for the second year and £150,000 for the first three months of the project, corresponding to the remaining of Fiscal year 2024/2025 totalling £1,150,000 per project.

All proposals must have a clear indication of outputs to be achieved in the first year and must be able to demonstrate how they would achieve clear results and early concrete impacts within one year (even those which could be continued for 24 or even 27 months). For projects beyond 12 months, applicants should set out how to build in the first year of their project, whilst remaining flexible and adaptive. Subject to a performance evaluation every 12 months, project continuity will be determined. However, the project scope, objectives, work-plan, planned activities and budget should be presented for the total length of the project so we can assess long-term outputs.

101. Q. The application specifications state that “projects will receive grants of up to £500,000 per year (UK financial year, April 1 to March 31), with a maximum total budget of £1,500,000 over a total implementation period of 27 months”, how will this be done in 27 months for organisations applying for the maximum total budget? Will they have to execute in 27 months? Will they receive annual grants with a higher budget?

A. We will support projects with grants valued at no more than £500,000 per year and for up to 27 months. All proposals must have a clear indication of outputs to be achieved in the first year and must be able to demonstrate how they would achieve clear results and early concrete impacts within one year (even those which could be continued for 24 or even 27 months). For projects beyond 12 months, applicants should set out how to build on the first year of their project, whilst remaining flexible and adaptive. Subject to a performance evaluation every 12 months, project continuity will be determined. However, the project scope, objectives, work-plan, planned activities and budget should be presented for the total length of the project so we can assess long-term outputs.

102. Q. Just as there is an amount and a maximum period of duration of projects, is there a minimum amount and duration of projects that must be presented in the experience?

A. From 12 to 27 months. All projects are expected to start between January 2025 and March 2025, and can end no later than March 2027.

103. Q. If you submit one EOI covering two countries, is the budget max still 1,5 mil or is it 1,5 mil per country?

A. Eoi does not refer to a budget nor a proposal. If our Eoi is shortlisted for full proposal you can submit a project with a budget of maximum £500,000 per financial year until March 31, 2027.

104. Q. The 300,000 pounds requisite should be documented on one project, or can it be in a group of projects?

A. Please refer to the answer on question number 35.

105. Q. What percentage of overhead costs are allowed?

A. Shortlisted applicants are expected to calculate this in the Country Programmes Budget and Workplan template (phase 2 of this Call for Proposals).

There is no defined limit for indirect costs/overheads. However, the proportion of overheads that can be funded by UK PACT must be calculated and distributed appropriately, considering only the costs deemed necessary to support your organisation's ongoing business or activities.

All project activities should present the best value for money and the overhead rate to be applied to the Project's transactions should be consistent with the rate from the approved budget.

106. Q. Have you considered reviewing day rates over the years? Conscious that over 27 months experts can get promotions within their organisations, team turnover. Could you also explain if you envision updating day rates to reflect inflation?

A. Yes might be possible, depending on specific country and project context as well as performance evaluation, including budget execution and output completion.

107. Q. Could you please confirm that we would be able to include budget for time spent during the inception phase?

A. Inception phase is part of project workplan, so it is covered by project budget.

108. Q. What is the average ICR for this call?

A. This question is unclear. Please clarify by emailing us at amazonfund@ukpact.co.uk

109. Q. Is there a guideline on eligible expenses?

A. Please refer to the Applicant Handbook on our CfP [website](#).

110. Q. Are there any restrictions on the budget that can be paid to local organisations in the country or in the UK?

A. UK PACT can pay the lead organisation in any country, and the lead organisation passes on corresponding payments to the consortium members, in accordance with the amount shared with each consortium member listed in the budget. More information can be found at the [Applicant Handbook](#).

111. Q. In terms of budget and day rates caps, we understand caps per grade are indicative. Is it okay to assume that it would be acceptable to include day rates that are higher than these caps?

A. Yes would be acceptable but evaluators reserve the right to object these higher rates if no clear value for money observed.

6. Other

112. Q. When is the financial year you refer to?

A. The financial year we refer to is the UK financial year, from 1st April to 31st March.

113. Q. How many awards will there be?

A. Total funding is limited, although the final number of awards per region and country will depend on the relevance and quality of technical proposals, as well as the best strategic project portfolio configuration for UKPACT program purpose and objectives.

114. Q. Are the grants going to be one per country or there will be countries with more grants?

A. Please refer to question number 113.

115. Q. How many projects are you anticipating to fund? Or how much is the total value of the available funds for this initiative? Thank you.

A. Please refer to question number 113.

116. Q. In this presentation, the process include formulation based on "Change Theory"?

A. In the second stage of this Call for Proposals, pre-selected applicants will be asked to provide a Theory of Change for the project.

117. Q. Since the deadline for a full application is in October, is there a template of the application form on which applicants can start working?

A. Only shortlisted applicants will be contacted for the second stage of the Call for Proposals. Templates will be shared with them.

118. Q. Is the UK Pact Theory of Change available for review?

A. The existing Theory of Change can be found at the [Applicant Handbook](#).

119. Q. Are you expecting to launch other calls this fiscal year (i.e., for Green Finance)

A. Another Call for Proposals might be announced towards December 2024 if budget availability is confirmed. Specific sectors are under consideration.

120. Q. Will the fund be distributed equally between the four countries?

A. Please refer to the answer to question number 113.

121. Q. Is there any specific % for monitoring or PSHEA?

The following is expected from the lead organisation (and consortium partners) if your project is selected for an award:

- Definitions of the terms (actors, acts)
- Zero-Tolerance commitment and Principles of the company around SEAH
- Reference to International / National Laws and Guidelines
- Detailed definitions of Sexual Exploitation / Abuse / Harassment, as well as Gender-Based Violence (GBV) and Child Exploitation and Abuse
- Prevention of SEA risks (safeguarding procedures should be in place, staff trainings, recruitment processes to minimize risks – Safeguarding commitments and Code of Conduct should be available to candidates, review performance)
- SEA should be included in the risk management strategy
- Clear reporting system (+ investigation should be conducted, and confidentiality should be respected)

122. Q In the document “Terms of Reference: Agriculture, Forests and Other Land-Use (AFOLU)”, when you explain the Areas of intervention for Peru (from page 24 onwards) there is only detail reference to 3 intervention areas which is a difference to the web page that you mention 4 areas, being the 4th and missing from the Terms of Reference this one:

4.-Improve the design and implementation of nature finance mechanisms: involving national and regional governments, financial sector, local communities, through:

- **More inclusive results-based payment mechanisms to prevent forest loss and degradation (REDD+) working closely with governments and IPLCs.**
- **Developing transparent, equitable and inclusive carbon markets in the Amazon.**
- **Capacity building and knowledge sharing between public and private sector on incorporating deforestation into green financing.”**

Could please confirm that this area of interest is applicable to Peru and if the case explains the detail as you did for the first 3 areas of intervention

A. As presented and explained in the Terms for reference and the Market event, these corresponds to the overall regional strategy, which entails 4 areas of interventions across the four countries. However, each country has specific areas of intervention, Peru has indeed three country specific areas, not four.

123. Q. When you mention that a consortium could apply, could you please elaborate what are the minimum formal requirements of this? Does it have to a third entity? And agreement? Merely joint signature on the application? Etc

A. Yes, join signature of full proposal, only if the applicant is shortlisted for submission. At full proposal stage there is no formal requirements for a consortium nor a specific expected configuration, only a clear description of partners and configuration, including roles and responsibilities. If the project is awarded, it is expected for the consortium to certify any relevant form of binding agreement, during Due diligence process and Grant agreement co-creation process.

124. Q. I am writing to inquire about the possibility of including products in the Intervention Area 3 for Peru that are not classified as Non-Timber Forest Products (NTFPs), such as Camu-Camu (Myrciaria dubia), that have been prioritized by regional governments for the development of BioCommerce. Could you please provide guidance on whether such products can be considered within the scope of this intervention area?

A. Please refer to the answer to question number 9.

125. Q. Is a local organisation necessary, apart from the counterpart partner or can it be the same one suggested in each area of intervention?

A. Local organisation/partner is defined as an organisation that operates in each country under a National Register of Legal Entities, can be local organisations such as NGOs, companies of different scales (large or SMEs), grassroot organisations, community associations, among others.

Projects are expected to work with key counterparts, that are stakeholders that implementing partners will be expected to engage with to effectively coordinate projects and interventions. Applicants are highly encouraged to secure engagement from key suggested counterparts prior to projects launching, though this is not a mandatory requirement.

126. Q. In the case of selecting 1 area of intervention and 1 country, is it possible to include in the project reference attachments (by email), a file with the list of projects implemented by the consortium in relation to the area of intervention?

A. Yes, it's possible, only if least one of these references complies with the eligibility criteria stated in the Terms of Reference.

127. Q. Is it possible to present as a reference a project that has been executed with a regional focus? That is, has it been implemented in the country of intervention but also in other countries, for example: Bolivia, Peru and Ecuador?

A. Please refer to the answer to question number 29.

128. Q. In a consortium of two organisations, if we choose 1 area of intervention in 1 country, can we mention in question 18 (of the expression of interest form) and attach by email the experience reference of 2 projects (one project for each organisation)?

A. At EoI stage only one organisation is expected to apply with an eligible project reference. This can be either of the organisations with which you expect to conform a consortium for full proposal stage if shortlisted. Consortiums with full description of members and their responsibilities is only expected at full proposal stage.

129. Q. Does the project budget have a total amount limit for the 27 months, and is it necessary to consider a monetary or in-kind contribution by the consortium?

A. Yes, the maximum time for implementation is 27 months and it is encouraged although not compulsory to present co/financing either in kind or in cash.

130. Q. Can local universities and/or their affiliated institutes be considered a local partner? Does the university need to be public or private?

A. Please refer to the answer to question number 23.

131. Q. The GGGI Guyana team is preparing an Expression of Interest and would appreciate clarification on “registered” #6 in the submission form: Is your organisation registered in the same country as this opportunity? Opportunities available in Peru, Ecuador, Bolivia, Guyana.

Guyana is a founding member of GGGI, which is an international, inter-governmental organisation. The Government of Guyana submitted/ ratified its documents of accession to become a member of GGGI. The GGGI Guyana team is embedded within the Office of the President. Is this sufficient to be considered “registered”?

A. Please refer to the answer to question number 20.

132. Q. 1. Is Iwokrama eligible to be named as a national partner (but not Lead nor Applicant) with a Local Guyanese Institute? 2. Are Local / Community-based Indigenous/Women-led organisations eligible as implementing partners/beneficiaries? 3. Where can I find the EOI Form to write up and submit? 4. Or do we just prepare a basic EOI and submit? 5. To whom do we address our EOI? 6. To what address do we submit our EOI?

A. 1. Please refer to the answer to question number 20.

2. Please refer to the answer to question number 20.

3. You can find the Eoi form at the UK PACT Amazon Regional Fund page: [Amazon Flexible Fund \(ukpact.co.uk\)](https://ukpact.co.uk) or CfP page: [Agriculture, Forests and Other Land-Use \(AFOLU\): Amazon Regional Fund \(ukpact.co.uk\)](https://ukpact.co.uk) at the ‘Application timeline’ section.

4. You must submit your Eoi through the form.

5. You must submit your Eoi through the form.

6. You must submit your Eoi through the form, for project’s document reference and its results you can submit a list of links and/or send attached to submission email (amazonfund@ukpact.co.uk). Please refer to the answer to question number 78.